

HAPPEN™

Linking People and Opportunities

Candidates Profiles

Winter 2010 Issue



Happen

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Peter		647.402.0118	peter.niclasen@gmail.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Financial Manager / I.T. Manager - Arla Foods Inc., Canada	Have a passion for process simplification & improvement.		Languages. Fluent in English + DANISH. Basic in several other languages.	
Financial Manager - MD Foods (Canada) Inc.	Solid experience from CPG / Import/Distribution / Food Industry, as Finance Manager/IT Manager.		B.A Business.	
Financial Manager - DOFO Cheese Canada Ltd.	My hands-on, working experience includes : * Microsoft Dynamics NAV / Navision / SAP implementation. * 80% reduction in time used for Reporting. * Mergers & Acquisitions plus Integration. * BlackBerry, Sales Force Automation.		CGA Started. Project Manager by PA Consulting UK as well as Sundridge Park Management Institute UK.	

Richard J.		905-275-8398 /416-457-8949	rjp442@yahoo.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Associate Partner - IBM Corporation	-Visionary and strategic leader with the unique combination of a CA and a MBA in Marketing and high performance experience/results in Sales, Management, Marketing, Strategy, Operations and Finance. -Excels at developing business, relationships and building/mentoring high performance teams. -Strong negotiator adept with large, complex deals -Global strategy, sales/marketing & operations.		Chartered Accountant	
Senior Account Executive - Open Text Corporation			MBA (Major in Marketing) Schulich School of Business	
Territory Sales Mgr/Tech Sales Mgr/Sr Mgr (Director) Pricing & Bus Practices(Operations) - Oracle Corporation			B Comm., Specialist in Commerce and Finance with a Major in Economics, University of Toronto	

Eric		905-335-6287	E.mccarron4@gmail.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Director Network Sales - Air Liquide Canada Inc	* Led the successful integration and development of a new business strategy within the Southern Ontario Market. Increased Sales by 15% and new customers by 20% * Attained over 30% growth in sales in Alberta from the retention of existing and development of new marketing channels, profitability increase of 20% * Led the repositioning of an industrial market leader within a mature market.		B COMM Dalhousie U.	
General Manager Northern Alberta - Air Liquide Canada Inc			Executive Development Dalhousie	
President, General Manager - Seacoast Oxygen Ltd			SIGMA Challenge from Insead	

Andrea		905-843-0277	zanetti@primus.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Director, Human Resources - Panasonic Canada Inc.	- served as internal consultant to executives and managers to provide leadership in the design, development, implementation, and management of best-in-class programs - ensured company competitiveness in total rewards - ensured employee readiness to face market challenges through effective recruitment, development, performance management and retention programs - HR experience spans over 10 year		MBA, Ted Rogers School of Management, Ryerson University	
Corp. Manager, Compensation and Benefits - Panasonic Canada Inc.			CHRP, CCP, CBP, GRP designations	
Manager, Human Resources - Osram Sylvania Ltd.			Bachelor of Arts Degree, University of Toronto	

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Tim		905-808-7182	tim_fitzgerald@sympatico.ca	\$100k-\$125k
Most Recent Positions	Accomplishments		Skills/Education	
Controller - Diebold Company of Canada Limited	*Tier 1 automotive; High Tech *Plastic injection molding, metal stamping, casting, ATM's		BA Economics & Accounting	
Controller - Darcor Limited	*Tim gave us detailed accurate analysis that we had never seen before		CMA - Ontario	
Controller / Mgr. Administration - Nemark Canada Limited	*SOx, GAAP, Tax, Consolidation, IFRS *Refinanced \$54M *Business Plans *Leadership – reduce AR>60 days \$3M *ERP implementation *Software-Trans4M, Navision, SAP, Visual Mfg, Oracle, AccPac *Mgr Purchasing & IT *JV's Magna/Mitsui		Lean Manufacturing	

Bill		905-849-4653	bfrenke@cogeco.ca	\$100k-\$125k
Most Recent Positions	Accomplishments		Skills/Education	
Plant Manager - Commercial Spring & Tool Co.	A Senior Manager with experience leading manufacturing and distribution companies. Solid implementation experience with lean management.		P. Eng., B.Sc. (Hons), Queen's Univ. MBA University of Alberta	
Project Director, Asia Sourcing - CFM Corporation	Established and managed commercial and technical supply chain relationships in Asia delivering 30% cost savings.		Companies requiring new reality leadership will benefit from my commercial and technical talents.	
General Manager & VP Operations - JRM Tube Inc.	Proven track record of leading change initiatives resulting in significant cost savings and quality and customer service improvements.		Lean Management Consulting, Auto Parts manufacturing and Distribution.	

John		416-564-6473	jjpahulje@aol.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Director of Purchasing - CertainTeed Gypsum	A principled and experienced business professional with a proven track record in planning and executing strategies driving multi-million dollar bottom and top line improvements. Solid balance of experience in purchasing, marketing, negotiating favourable business agreements, administration and budgeting, business analysis and strategic planning. Proven ability in generating measurable results.		MBA (Marketing & Finance focus) University of Western Ontario	
Director of Business Development - Lennox Canada Inc.			BaSc (Biology) University of Toronto	
Product Manager - Westroc Inc.			PMMS Consulting - Core Essentials (purchasing), May 2004	

Christiaan		905-813-9421	crogiers@sympatico.ca	\$75k-\$100k
Most Recent Positions	Accomplishments		Skills/Education	
Plant Manager - Atlas Roofing Corporation	BACK TO BASICS Plant / Operation management: - process knowledge / logic - key productivity indices: yield, uptime		B.of T. Industrial Chemistry & Biochemistry	
Plant Manager - BPB Westroc	- liability managing: health, safety, environment - people's personal sense of achievement / responsibility - assertive, not aggressive		trained as 6 Sigma Black Belt	
Process and Quality Control - BPB Westroc	- caring, not meek - continuous improvement - systems, not firefighting / damage control All to the benefit of the bottom line in a sustainable way.		ISO9001:2000 Lead Auditor	

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Bryan C		905-359-4445	bwebb50@cogeco.ca	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
Sales Manager - AZZ Blenkhorne & Sawle	Public Speaker: Co-authored/presented "LinkedIn for Success". In Top 5 Experts in using LinkedIn as social networking tool.	BASC, University of Waterloo		
Consultant - Test Point Marketing	"Circle of Excellence" (Ruby & Gold Levels) Awards for consistently exceeding goals at NI.	CIM, York University		
Marketing Manager - Microsys Technologies	In a market with 5-10% growth/yr, generated a 50% sales growth in 3 years. Expertise in automated electronic test, measurement instrumentation & factory/test automation.	P. Eng. - Electrical Engineering		

Win		905-331-8662	winbpcan@cogeco.ca	\$125k-\$150k
Most Recent Positions	Accomplishments	Skills/Education		
Business Development Manager - Accucaps Industries	A highly successful Sales & Business Hunter in the Nutrition, Health & Wellness arena.	BA - McMaster University		
Canadian Sales Manager - Banner Pharmacaps Inc.	A shrewd tactician & business strategist, my strengths are taking small underdeveloped Business Units or Brands and accelerating their market penetration to drive both revenue & profitability.			
Eastern Regional Sales Manager - Burroughs Wellcome	"Win...it's not just my name, it's a passion"			

Charlene		905 542 8743	canorman@rogers.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
Acting General Manager - Vulsay Industries Ltd	Highly motivated, creative and energetic financial generalist. Thrives in an entrepreneurial environment. Proven ability to lead, direct, communicate and motivate.	Certified General Accountant		
Canadian Controller - Vulsay Industries Ltd	Adept at finding opportunities for margin improvement, cost control, productivity efficiencies and cash flow.	Various Leadership Courses		
Chief of Staff - Diversey Corporation	Led division to 35% year over year profitability improvement in a mature and declining marketplace.	Toastmasters		

Nick		905-278-7749	nzaino@rogers.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
Vice President-Sales & Marketing - Sinclair Technologies Inc.	GLOBAL SALES, MARKETING & BUSINESS DEVELOPMENT EXECUTIVE: Multi-Lingual, Results-Oriented & Hands-On	BASC. (Engineering) University of Waterloo		
Vice President-Sales - WinMagic Inc.	Expertise in building & motivating global sales teams, channel partners & strategic alliances in N. America, Europe & Asia-Pacific	Multi-Lingual; English, French, Italian & some Spanish		
V.P. - International Sales & Marketing - Teklogix Inc (now Psion-Teklogix)	Successful track record in Global sales-have opened markets in 20+ countries P&L responsibilities with public, private & start-up technology companies	P.Eng. - PEO (Ontario) & OEQ (Quebec)		

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David		905.517.7623	davide@cogeco.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Marketing Manager, Farm and Forestry Products - Bridgestone Firestone	*Awarded Bridgestone Firestone President's Outstanding Achievement Award in 2004 and 2006 for consistent strategic and profitable leadership		BA Business	
Marketing Manager, Farm and Forestry Products - Bridgestone Firestone	*Developed new business division growing and sustaining industry dominant market share >36%		Integrity with a focus on understanding and valuing people and delivering on commitments	
Commercial Product Manager - Bridgestone Firestone	*Consistent superior performances resulted in offers to assume Company's N. American top marketing position in USA			
	*Exceeded 2008 \$5M profit expectation by \$1.5M			

Tom		905-877-6177	tomyoung51@yahoo.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Operations Manager - S. P. Richards Co. Canada	Senior Operations & Plant Executive		Skills: Executive Leadership, Plant Operations, Manufacturing, Project Management, Distribution Management, Supply Chain Management, Warehousing, Budget P & L, Vendor Management, Contract Negotiations, Human Resources, Health & Safety.	
Owner / Operator - Cawker & Young Outfitting Ltd.	Resourceful. performance-driven, operations and plant management leader renowned for streamlining business operations with and emphasis on outperforming the competition.			
V.P. Operations & Materials Management - Ivers Lee Ltd.	Respected collaborative and participative leader. coach and mentor, actively encourages open and frank dialogue to remove hindrances to corporate growth.			

Chris		905-607-5565	cmaxwellsmith@sympatico.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Senior Vice-President, Sales and Marketing - G. S. Dunn	-Implemented a volume sensitive global pricing policy focused on generating gross margins. - Increased sales revenues by 25% year over year. - Exceeded corporate profit objective by 150%. - Standardized branding for commodity products to reduce inventory levels, improve order-fill intervals and reduce costs. - Assessed Global Distribution Channels and taking corrective action where required.		Bachelor of Business Management	
National Sales Manager, - Canada Pure Beverages			Marketing Major	
Manager, Business Development and Professional Services - Entourage Technology Limited			Ryerson University	

Mark		.416 970-7585	markhildred@rogers.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
General Manager - Domino Printing Solutions	Implemented and executed sales strategies to drive sales revenues 12% in 2009. Reduced overhead, developed innovative pricing strategies and motivated sales team to grow profit 10% in 2009. Developed pricing and sales strategy to grow core business over 48%. Developed and maintained financial strategies in collaboration with President to grow business 52% in 5 years.		CMA	
C.F.O. - Domino Printing Solutions			Business Administration diploma	
Director of Finance - Canadian Inkjet Systems				

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Dyanne		416-570-8550	dcc2306park@rogers.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
Executive Assistant - Canadian Public Accountability Board	- Negotiated reduced rate of 25% with major hotel chain used across Canada.	Sheridan College - Oakville Campus		
Administrative Assistant in HR - Oxford Properties Group	- Created comprehensive master listing to facilitate company travel process.	Exceptional Admin Support - Schulich School of Business, Toronto		
Administrative Assistant - OLA	- Revamped and streamlined Board materials, improving Board meeting process.	Career Development Program - Academy of Learning, Burnaby BC		
	- Successfully negotiated and arranged catering services for meetings.			
	- Efficiently coordinated company expense claim reports to meet deadlines.			

Brian		(905) 332-8826	contact@mcfadyen.ca	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
General Manager - Horiba Automotive Test Systems	_ Managed a fast paced Custom Engineering / Automation organization	B. Eng Computer - McMaster University, + continuous development of a broad range of technical, application, and web based skills		
Business Unit Manager - Systems Integration - Horiba Automotive Test Systems	_ Proven leader, communicator, motivator, and mentor _ Successful sales, revenue, and labour management forecasting	Management and Project Management Training		
Engineering Manager - Interautomation Inc.	_ Raised overall employee corporate awareness and motivation _ Generated & reported significant SR&ED claims annually _ Developed / deployed automation, data networks and test cells for automotive testing	Advanced Product Quality Planning, Health & Safety Program Development		

Stephen		905 334 4321	sseckenski@yahoo.ca	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
North American Sales Manager - Weston Forest Group	An excellent track record of mentoring and coaching sales teams to drive results and improve company performance with a hands-on approach. Specific strengths in developing and nurturing long term relationships, and the ability to conceive and implement effective sales strategies drawing on exceptional organizational talents.	Seneca College, Business Administration Diploma		
Canadian Manager of Recruiting Training and Sales - State Industrial		Northern Illinois University		
Regional Sales Manager - NCH				

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Miles		905-877-9442	mpitt@cogeco.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
General Manager - T-G Compressed Air Systems	SENIOR MANAGER - SALES/OPERATIONS		Bachelor of Arts, Economics - York University	
General Sales Manager - T-G Compressed Air Systems	-Revitalized sales team increasing revenues by 15% in less than 18 months – improved margins a further 21% in mature market		Fluid Power Technology, Centennial College	
Senior Sales Representative - Gardner Denver Inc.	-Led the strategic, operational and sales initiatives that increased profit 40%		Professional Sales Training - The Brooks Group	
	-Earned North American sales award for generating a 170% sales increase			
	-Established new distribution channel that grew sales from \$0-\$450K in 2.5 years			

Tara		647-880-7967	tara.azulay@gmail.com	\$125k-\$150k
Most Recent Positions	Accomplishments		Skills/Education	
Regional Director, Site Development & Operations - Altis Human Resources	Led Toronto start-up operation of successful Ottawa-based staffing firm, taking the firm from a \$150K first year start-up to a \$20M organization with three highly profitable GTA locations.		Queen's School of Business - Executive Development Program in Sales Management	
Recruiting & Placement Consultant - Excel Human Resources	Member of a corporate management team that has earned the distinction of being one of Canada's Top 50 Best Managed Companies for 3 consecutive years (2007, 2008, 2009).		Carleton University - BA, Psychology/Criminology & Criminal Justice	
International Recruitment Consultant - Excel Human Resources				

Maria		905-467-1051	mrobinson247@cogeco.ca	\$100k-\$125k
Most Recent Positions	Accomplishments		Skills/Education	
V P Client Financial Services and Commodity Administration - Energy Advantage	A Senior Business Leader with over 20 years experience in the Energy and Banking Sectors and Restaurant Chain Industry. Excellent track record in consolidated back office support, team building, staff management, policy and procedure development using innovative technology solutions.		Master Business Administration	
Director - Client Financial Serices - Energy Advantage	•Developed-managed an energy data management & BI system, including programs for key Canadian and US clients		B. Sc. - Organizational Behaviour	
Community Leadership - Volunteering - Oakville Public Library & Family Services of Peel				

Adal		416 917-4417	adal@rogers.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
HR Director - Toronto Transit Commission	13 years progressive HR Business Partner with expertise aligning human captial programs to business goals,streamlining costs,effectively managing business transformation needs across various industries including Financial Services,Transportation, Retail,Contact Centers, IT, Media and Professional Services.		Uof T Rotmans Executive programs - Advanced HR Leadership	
Senior HR Consultant - CIBC	Strategic HR/Ops leader steering teams to build 3 businesses across Canada & USA		Toronto School of Business Mgmt - Accounting /Business Leadership	
Director - VMC			CHRP - designation pending	

Carolyn		905-807-5420	carolyncgreco@gmail.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Instructor - University of Toronto	Business copywriter with full-page ads in Kiplinger's, Time		York University	
Executive Assistant - Multimedia Nova	Improved writing for 26:26 U of T students		University of Toronto, Woodsworth College	
Business Writer / Project Manager - EMI Network	Executive Assistant with 3+ years Specialize in analyzing, proofreading, writing reports, speeches and marketing, internet material Maintain accurate databases, mailing lists; attention to detail Creative problem-solver and diplomatic team player Airline-trained Customer Service		University of Cincinnati	

Harold		519-897-8729	hparks@bell.net	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Sr Director Finance, Operations - Maple Leaf Consumer Foods	<ul style="list-style-type: none"> • Sr Finance leader with 6 yrs experience managing large teams across multiple locations • Extensive experience as the finance lead for strat planning and budgeting • Experience in implementing fin control and rptg processes • Developed excellent customer relationships with mfg, sales and mktg in the CPG industry • Finance lead for multiple business projects, each achieved over \$1M in savings 		BBA, Wilfrid Laurier University	
Director of Finance - Schneider Foods			CMA, Society of Mgmt Accountants	
Controller - Poultry/Grocery - Schneider Foods			Proven Capabilities: Financial Leadership, Strategic Planning, Performance Measurement, Business Analysis, Project Management, Costing, Internal Control and Mergers & Acquisitions	

Barry		416 233 2017	barry.boettcher@rogers.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Director of Operations - Hewlett-Packard Financial Services Canada Company	Extensive experience in business operations management and financial services.		Honours Bachelor Of Commerce, Carleton University 1978	
North America Customer Service Manager - Hewlett-Packard Financial Services	Country operations mgr for HP's leasing company in Canada with >\$200Million in annual volume. Achieved benchmark customer loyalty and employee engagement scores.			
Business Operations Manager - Hewlett-Packard Canada	Passion for process improvements aimed at increased operational efficiencies. Increased Sales force time with customers by 15%.			

Ivan	905-582-3717	icharvat@cogeco.ca	Negotiable
Most Recent Positions	Accomplishments	Skills/Education	
Purchasing Manager - Capital - CertainTeed Gypsum, Inc.	Negotiated, wrote purchase contracts for capital goods/services in a manufacturing group in Canada and the USA. Prepared corporate Capital Purchasing Policy.	MBA - Technical prods. marketing	
Engineering Manager - CertainTeed Gypsum, Inc.	Engineering design and project management up to a full process plant for gypsum board manufacturing. Lead new-build and existing-plant improvement projects.	MSc - Physical metallurgy	
Plant Manager - Gypsum Industries Ltd.	Plant management, in a multiple products plant. Lead plant & township construction	BSC Hons. - Mech. Engineering	

Bill	905-849-4653	bfrenke@cogeco.ca	\$100k-\$125k
Most Recent Positions	Accomplishments	Skills/Education	
Plant Manager - Commercial Spring & Tool Co.	A Senior Manager with experience leading manufacturing and distribution companies. Solid implementation experience with lean management.	P. Eng., B.Sc. (Hons), Queen's Univ. MBA University of Alberta	
Project Director, Asia Sourcing - CFM Corporation	Established and managed commercial and technical supply chain relationships in Asia delivering 30% cost savings.	Companies requiring new reality leadership will benefit from my commercial and technical talents.	
General Manager & VP Operations - JRM Tube Inc.	Proven track record of leading change initiatives resulting in significant cost savings and quality and customer service improvements.	Lean Management Consulting, Auto Parts manufacturing and Distribution.	

Walter	905-891-9969	walterbeierl@sympatico.ca	Negotiable
Most Recent Positions	Accomplishments	Skills/Education	
Field Service Technician - GE Security	Highly skilled technical systems specialist with 15+ years experience in the diagnosis, service, and maintenance of complex stand-alone and integrated systems.	BSEE - Bachelor of Science Electronics Engineering	
Regional Service Manager - FujiFilm I&I	Advanced technical expertise in software, electronics, electro-mechanical systems, hardware, etc. Superior analytical and troubleshooting skills with a track record for quick resolution. Strong communications and client relations skills.	CET - Certified Electronics Technologist	
-		NSS - Network Systems Specialist	

Simeon	4169374118	srsimeonov@rogers.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education	
Materials Process Engineer - Exactatherm Inc	A licensed seasoned professional engineer with more than 20 years international experience in Heat treatment, lonnitriding, CVD and PVD processing. Initiated a low temperature plasma nitriding process for different alloys to improve and strengthen their surface properties utilized in the auto and aerospace industries. An adaptable, self motivated team leader with an insatiable desire to succeed.	P.Eng. Ontario	
Process Engineer Metallurgy - Chrisbo Enterprises		PhD Metallurgy	
Quality Assurance Engineer - Office Speciality		Bach Engineering Metallurgy	

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Nick		905-278-7749	nzaino@rogers.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Vice President-Sales & Marketing - Sinclair Technologies Inc.	GLOBAL SALES, MARKETING & BUSINESS DEVELOPMENT EXECUTIVE: Multi-Lingual, Results-Oriented & Hands-On		B.ASc. (Engineering) University of Waterloo	
Vice President-Sales - WinMagic Inc.	Expertise in building & motivating global sales teams, channel partners & strategic alliances in N. America, Europe & Asia-Pacific		Multi-Lingual; English, French, Italian & some Spanish	
V.P. - International Sales & Marketing - Teklogix Inc (now Psion-Teklogix)	Successful track record in Global sales-have opened markets in 20+ countries		P.Eng. - PEO (Ontario) & OEQ (Quebec)	
	P&L responsibilities with public, private & start-up technology companies			

Brian		(905) 332-8826	contact@mcfadyen.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
General Manager - Horiba Automotive Test Systems	_ Managed a fast paced Custom Engineering / Automation organization		B. Eng Computer - McMaster University, + continuous development of a broad range of technical, application, and web based skills	
Business Unit Manager - Systems Integration - Horiba Automotive Test Systems	_ Proven leader, communicator, motivator, and mentor _ Successful sales, revenue, and labour management forecasting _ Raised overall employee corporate awareness and motivation			
Engineering Manager - Interautomation Inc.	_ Generated & reported significant SR&ED claims annually _ Developed / deployed automation, data networks and test cells for automotive testing		Management and Project Management Training Advanced Product Quality Planning, Health & Safety Program Development	

Thomas		416-573-2209	tom.wicks@ieee.org	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Engineering Consultant - TWx Services	- Piloted over 50 new and distinct projects in the medical device field		Electronics Engineering Technologist Diploma; Humber College	
Engineering & Sales Consultant - T3 Medical Inc.	- Designed the first nocturnal haemodialysis machine prototype with two other engineers - Collaborated regularly with medical practitioners and a sales team for design input		Cdn Red Cross First Aid / CPR Rescuer Level	
R&D Design Engineer - CardioMed Supplies Inc.	- Foster Dad to 31 children to date, over 10 years - Volunteering for Children's Aid Society, designed a website resource used by over 500 parents		Brock U; CPAT Physical Aptitude Test certificate	

Sandra		(416)255-7723	sm.nottegar@sympatico.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Application Specialist - Gennum Corp., Burlington, ON	Technical Writer Created documentation: data sheets, product briefs, user guides, etc., in multiple electronic formats for semiconductor companies.		B.Eng. in Ceramic Engineering - McMaster University	
Senior Communication Technologist - PixelWorks Corp., Richmond Hill, ON	Created corporate templates & worked with information architecture.		B.Ed. in Int/Sr. Physics/Math - Queen's University	
HW Product Qualification Technologist & SW Tester - ATI Technologies Inc. (now AMD)	I enjoy working with new technologies in the scientific / engineering industries, with a wish to make the transition to green and sustainable industries.		Computer Programming & Systems Analysis Diploma - The Institute for Computer Studies, Toronto	

Steve		905-309-0519	niagara48@bell.net	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Senior Designer - Nitec Energy Services	>New air damper design for utility boiler burner >Design/budget for new coal cleaning process >New configurable pump station design to adapt to new projects without re-design >New industrial washer design to meet price point >Saved \$30,000 per unit on production run of water separators >Managed major test programs >Successful short lead time deliveries >Mentoring of junior staff		Mechanical Engineering Technologist, Dawson College	
Senior Designer / Manager - Hastec Engineering			Industrial Engineering/Quantitative Methods Studies, Concordia University	
Engineering Manager, Naval Systems - Zenon Environmental Systems			CAD Certification Training (CADAM, SolidWorks), Proficiency with 2D & 3D AutoCad	

Ed		905-568-3891	edchangyen@bell.net	\$75k-\$100k
Most Recent Positions	Accomplishments		Skills/Education	
Technology Manager - Peel Plastic Products Ltd.	Passionate about helping organizations to improve their public image by reducing their environmental impact.		B.A.Sc. (Chemical Engineering) - University of Toronto	
Senior Process & Environmental Engineer - Cryovac Div, Sealed Air (Canada) Co.	In depth knowledge of Provincial and Federal Environmental, Health & Safety (worker and food) legislation and how to interpret and implement them		MBA - York University	
Process Engineer - Lawson Flexible Packaging	Experience in implementing Sustainability programs (e.g., carbon footprint)		P.Eng. (Ontario)	
	Managed the implementation of ISO 22000 (HACCP) in 2009			

Leo		905-337-8255	leopalozzi@cogeco.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Senior Mechanical Designer - Omron Dualtec Automotive Electronics	Coordinated teams to meet design and production deadlines in the automotive industry.		Bachelor of Applied Science, Mechanical Engineering - University of Toronto	
Product Design Engineer - Noma Automotive Manufacturing Co.	Successfully launched two high volume families of switch products.		P. Eng., Ontario	
Product Design Engineer - O-Two Systems International	Designed solenoid valves and sensors for use in automatic transmissions.		Project Management Certification, U. of T. ongoing	
	Designed the component layout of radio frequency interference connectors for automated manufacturing.			

Sharon		416-283-9372	spak0630@rogers.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Snr Financial Accountant & Treasury - Uranium One Inc.	Monitored the foreign currency market and purchased at favourable rates.		CGA	
Snr Accountant - Kroll Lindquist Avey	Managed corporate cash in excess of \$150 million and in spite of a steady decrease in interest rates consistently attained objectives.		B.Compt (Hons)	
Accounting Assignee - Newcourt Credit Group	Managed weekly and monthly cash forecasts for five global locations.			
	Identified fraudulent activity on a bank account.			
	Selected and installed software for six newly created legal entities.			

Peter		647.402.0118	peter.niclasen@gmail.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Financial Manager / I.T. Manager - Arla Foods Inc., Canada	Have a passion for process simplification & improvement.		Languages. Fluent in English + DANISH. Basic in several other languages.	
Financial Manager - MD Foods (Canada) Inc.	Solid experience from CPG / Import/Distribution / Food Industry, as Finance Manager/IT Manager.		B.A Business.	
Financial Manager - DOFO Cheese Canada Ltd.	My hands-on, working experience includes : * Microsoft Dynamics NAV / Navision / SAP implementation. * 80% reduction in time used for Reporting. * Mergers & Acquisitions plus Integration. * BlackBerry, Sales Force Automation.		CGA Started. Project Manager by PA Consulting UK as well as Sundridge Park Management Institute UK.	

Lynn		289-237-3076	lynnmstokes@live.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Branch Manager - Teachers Credit Union	An accomplished professional with over 25 years of progressive experience in financial services. Providing positive coaching to ensure that unified team efforts result in exceeding expectations.		Trust Companies Institute-Mutual Funds, McMaster University-Financial Management	
Manager, Call Centre - Teachers Credit Union	Identifying, analyzing, managing and implementing process improvements to maximize ROA.			
Director, Service Delivery - Teachers Credit Union	Exceptional written and verbal communications skills.		CUIC-Marketing & Sales Management, CULA-Personal Credit Granting Motivational Leadership, Project Facilitation, Relationship Management, Problem Solving	

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James		416-574-1936	james.b.laing@rogers.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
CFO - Bedford Furniture Industries Inc.	Bedford - Migrated company from semi-annual reporting to monthly reporting w/ MD&A, forecasting & budgeting, inventory cycle counting.		MBA - Concordia University 1996	
Controller - HJV Equipment Ltd.	HJV - Converted fin. rep. to dealership mgmt. reporting by splitting segregating the three KPI unit of Wholegoods, Parts & Service.		CPA - Maine Board of Accountancy 1992	
Divisional Controller - Strongco Inc.	Strongco - Managed the physical and ERP integration of a separate bus. (Case Power & Equipment) into the Strongco head office.		BSc. Mgmt. Clarkson University - 1985	

Renato		905-564-6090	renatocip@hotmail.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Revenue Share Analyst - Blockbuster Canada	Provided analytical support for Shared Services at Dupont Canada.		BA: University of Toronto	
Senior Accountant - The Oshawa Group Limited	Set up the reporting and controls for Blockbuster's Revenue Share programme.		CMA-5th level	
Profit Improvement Analyst - Westburne Inc	Ensured financial compliance on contracts with movie studios.		Crystal Reports, Hyperion, Excel	
	Managed the financial reporting of Oshawa Group's head office ledger.			
	Re-engineered accounting functions as part of Westburne's initiative to reduce costs and increase ROS.			

Tim		905-808-7182	tim_fitzgerald@sympatico.ca	\$100k-\$125k
Most Recent Positions	Accomplishments		Skills/Education	
Controller - Diebold Company of Canada Limited	*Tier 1 automotive; High Tech *Plastic injection molding, metal stamping, casting, ATM's		BA Economics & Accounting	
Controller - Darcor Limited	*Tim gave us detailed accurate analysis that we had never seen before		CMA - Ontario	
Controller / Mgr. Administration - Nemark Canada Limited	*SOx, GAAP, Tax, Consolidation, IFRS *Refinanced \$54M *Business Plans *Leadership – reduce AR>60 days \$3M *ERP implementation *Software-Trans4M, Navision, SAP, Visual Mfg, Oracle, AccPac *Mgr Purchasing & IT *JV's Magna/Mitsui		Lean Manufacturing	

Stephen T.		416-621-1401	stevesplace@sympatico.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Credit Manager - Robertson Building Systems	Building productive and effective work teams. Establish,streamline and automate systems and procedures to increase efficiency; Generate creative and innovative solutions through strong analytical problem solving abilities; Satisfy customer needs and requirements contributing to increased sales and profitability in Canada and the U.S.		B.B.A.-Business Administration	
Credit Manager - Delphi Solutions			C.C.P.-Credit Management	
Credit Manager - Carpita Corp.			C.I.M.-Industrial Management	

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Charlene		905 542 8743	canorman@rogers.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
Acting General Manager - Vulsay Industries Ltd	Highly motivated, creative and energetic financial generalist. Thrives in an entrepreneurial environment. Proven ability to lead, direct, communicate and motivate. Adept at finding opportunities for margin improvement, cost control, productivity efficiencies and cash flow. Led division to 35% year over year profitability improvement in a mature and declining marketplace.	Certified General Accountant		
Canadian Controller - Vulsay Industries Ltd		Various Leadership Courses		
Chief of Staff - Diversey Corporation		Toastmasters		

Frederick		905-997-2458	fpointot@rogers.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
Controller - Waverley Glen Systems	<ul style="list-style-type: none"> -sourcing, negotiating, and implementing a new telecom infrastructure. -interconnecting IT systems to provide needed reporting using MS Access. -streamlining IT systems to provide needed reliability in reporting. -bringing small entrepreneurial company from shoebox accounting to public company reporting standards. -able to pickup new ERPs quickly. -multilingual 	CMA - Ontario & Bachelors of Arts, Economics		
	www.fpointot.com			

Sharda		905 281 2594	sharda.ramraj@gmail.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
Senior Accountant	Over 10 years experience in corporate accounting with solid staff mgn. skills Expertise in budgeting, general accounting, financial reporting, analysis, cash management and complex reconciliations Eliminated \$200,000 reoccurring monthly overdrafts Achieved a 33% reduction in time to reconcile 136 bank accounts Saved \$75,000 in annual costs by automating the process of uploading journal	MBA in Finance		
- Insurance Institute of Canada		Certified General Accountant - CGA		
Team Leader, Trust Accounting - ADP Canada				
Team Leader, Cash Management - Lafarge Financial Services Center				

Mark		.416 970-7585	markhildred@rogers.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
General Manager - Domino Printing Solutions	Implemented and executed sales strategies to drive sales revenues 12% in 2009. Reduced overhead, developed innovative pricing strategies and motivated sales team to grow profit 10% in 2009. Developed pricing and sales strategy to grow core business over 48%. Developed and maintained financial strategies in collaboration with President to grow business 52% in 5 years.	CMA		
C.F.O. - Domino Printing Solutions		Business Administration diploma		
Director of Finance - Canadian Inkjet Systems				

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Meraj		416-817-7798	meraj.wootton@sympatico.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Controller - Sharpe Blackmore Inc. Staff Accountant - Robins Sharpe Ltd -	"In her role as our Controller for 11 years, Meraj has set-up the finance dept. and helped move SB from an entrepreneurial start-up with 5 employees to a globally-linked agency with over 80 staff. All the while maintaining an enthusiastic disciplined focus, resourcefulness and a work ethic that espouses loyalty, entrepreneurialism and thrift." Bill Sharpe, Chairman of Sharpe Blackmore Euro RSCG		Education gained through 17 years of in-field experience with my tutors being CFO's and Public and Government auditors. CGA started. Toronto School of Business	

Maria		905-467-1051	mrobinson247@cogeco.ca	\$100k-\$125k
Most Recent Positions	Accomplishments		Skills/Education	
V P Client Financial Services and Commodity Administration - Energy Advantage Director - Client Financial Serices - Energy Advantage Community Leadership - Volunteering - Oakville Public Library & Family Services of Peel	A Senior Business Leader with over 20 years experience in the Energy and Banking Sectors and Restaurant Chain Industry. Excellent track record in consolidated back office support, team building, staff management, policy and procedure development using innovative technology solutions. •Developed-managed an energy data management & BI system, including programs for key Canadian and US clients		Master Business Administration B. Sc. - Organizational Behaviour	

Robert		905 785 8035	robertgillanders@rogers.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Executive Director - Chess Federation of Canada Controller - Fulton Windows Controller - Tiercon Industries	Key individual in restructuring of a not for profit organization Implemented new project costing systems to bring accountability and controls Implemented new ERP systems to improve efficiency Effectively lead finance department during times of high growth and cash flow challenges		CMA B.Math, University of Waterloo	

Harold		519-897-8729	hparks@bell.net	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Sr Director Finance, Operations - Maple Leaf Consumer Foods Director of Finance - Schneider Foods Controller - Poultry/Grocery - Schneider Foods	<ul style="list-style-type: none"> • Sr Finance leader with 6 yrs experience managing large teams across multiple locations • Extensive experience as the finance lead for strat planning and budgeting • Experience in implementing fin control and rptg processes • Developed excellent customer relationships with mfg, sales and mktg in the CPG industry • Finance lead for multiple business projects, each achieved over \$1M in savings 		BBA, Wilfrid Laurier University CMA, Society of Mgmt Accountants Proven Capabilities: Financial Leadership, Strategic Planning, Performance Measurement, Business Analysis, Project Management, Costing, Internal Control and Mergers & Acquisitions	

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Roksolana		(416) 960 - 0088	rblawacka@inter.net	\$50k-\$75k
Most Recent Positions	Accomplishments		Skills/Education	
Supervisor, Treasury - Rothmans, Benson & Hedeges Inc. Senior Cash Forecasting and Treasury Specialist / Team Leader - The Canada Life Assurance Company Manager, Banking and Cash Management - Newcourt Credit Group Inc.	Areas of Expertise: - Cash Management - Cash Flow Forecasting - Banking Relationships - Process Improvements - Working Capital Management - Treasury Management Systems - Payment Systems - Bank System Administration - Controls / Risk Management - Team Leadership - SAP / ERP Systems - Electronic Commerce / EDI		Certified Treasury Professional (CTP)	

Barry		416 233 2017	barry.boettcher@rogers.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Director of Operations - Helwett-Packard Financial Services Canada Company North America Customer Service Manager - Hewlett-Packard Financial Services Business Operations Manager - Hewlett-Packard Canada	Extensive experience in business operations management and financial services. Country operations mgr for HP's leasing company in Canada with >\$200Million in annual volume. Achieved benchmark customer loyalty and employee engagement scores. Passion for process improvements aimed at increased operational efficiencies. Increased Sales force time with customers by 15%.		Honours Bachelor Of Commerce, Carleton University 1978	

Jenny		647 838 9606	okonkwoj@gmail.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Financial Planning Manager - PepsiCo Beverages Canada National Reporting and Systems Manager - Molson Coors Canada Supply Chain Finance Manager - Molson Coors Canada	- negotiated recovery of \$2m supply chain debt - 50% acceleration of executive deck production by driving process re-engineering activities - channelled business support for the Advertising Fund - embedded process automation, reducing annual budget cycle time by 20% - implemented brand scorecarding tools for Marketing - led database migration project to redefine market share benchmarking		Master of Business Administration Chartered Management Accountant Postgraduate Certificate in Project Management, Bachelor with Honours Degree	

James E. (Jim)		289-456-7103	jecclestone@mountaincable.net	\$50k-\$75k
Most Recent Positions	Accomplishments		Skills/Education	
Manager of Finance & HR - F-K-Peterson Tool Mfg ACCPAC Consultant and Trainer - Independent contractor -	Established solid banking relationship. Reduced staff overtime saving 25% of hourly payroll costs. Trained staff on ERP system using software features to maximize productivity. Leveraged ERP system to reduce A/R days sales out by 10 days in increased A/P days payable out by 5 days, increasing net cash flow, without resistance from customers and vendors.		B. Comm. (Hons), Windsor CGA on course B. Sc., RIT	

Andrea	905-843-0277	zanetti@primus.ca	Negotiable
Most Recent Positions	Accomplishments	Skills/Education	
Director, Human Resources - Panasonic Canada Inc.	- served as internal consultant to executives and managers to provide leadership in the design, development, implementation, and management of best-in-class programs	MBA, Ted Rogers School of Management, Ryerson University	
Corp. Manager, Compensation and Benefits - Panasonic Canada Inc.	- ensured company competitiveness in total rewards - ensured employee readiness to face market challenges through effective recruitment, development, performance management and retention programs	CHRP, CCP, CBP, GRP designations	
Manager, Human Resources - Osram Sylvania Ltd.	- HR experience spans over 10 year	Bachelor of Arts Degree, University of Toronto	

Mark	905-564-8770	mewaschuk@sympatico.ca	\$100k-\$125k
Most Recent Positions	Accomplishments	Skills/Education	
MANAGER, ORGANIZATIONAL EFFECTIVENESS - SLEEMAN CANADA	Collaborating with sr.leadership, we moved the employee engagement score from 44-86 over 5 years! My focus was on increasing skills in the business. This in turn increased productivity and profitability. I created and launched initiatives in the areas of training and development, leadership development, sales training, recruiting, performance management, talent assessment and succession planning.	Bachelor of Arts, Political Science, Magna Cum Laude Concordia University	
MANAGER, ORGANIZATIONAL DEVELOPMENT - CANON CANADA		Certificate in Human Resources Development, Ontario Society for Training & Development	
MANAGER, TALENT ACQUISITION - TRADER CORPORATION		Instructor Certifications in Sales, Employee and Management Development Programs	

Debra	647-393-1260	debramcleod@cogeco.ca	Negotiable
Most Recent Positions	Accomplishments	Skills/Education	
Human Resources Manager - DBG Canada Ltd	Developed two functioning HR Depart's, from ground zero. Kept the companies from a Work Well. Received 170k from WSIB	BA Psychology	
Human Resources Manager - ITL Circuits Ltd	TS1649, ISO9001, OHSAS 18001 - Internal Auditor Strong claims Management - 0 Accidents in 2.5 years Negotiated benefit plan-savings of \$40K per year	Advanced Human Resources	
Human Resources Manager - Grenville Management, Printing, Distribution	7 years training staff Recruited & trained staff: growth of 35% in 3 yrs Research, purchased, compiled data- HRIS system	Human Resources	

Arno	416-399-0016	arnoilic@rogers.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education	
Principal Consultant - IMC Consulting	Broad experience in organizational development, operations management, strategic planning & execution, change management, and performance management.	Mohawk College 3-yr. Technologist	
HR Consultant - Canada Post	A track record of success completing projects on time. Arno is in a unique position to provide your organization with greater consistency to your bottom line by strengthening the links between people, productivity and profits.	Advanced ADR, University of Windsor	
Change Management Lead - Canada Post		History of Human Resources Athabasca University	

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Randy		647-998-7446	randy_smook@rogers.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
Managing Partner - Vana Consulting Group Inc.	- Accomplished ERP Consulting Specialist and Project Leader.	PMP (Expected completion date March 2010)		
Project Manager/Sr. Consultant - Oracle/PeopleSoft	- Specializing in (HRMS) Human Resource Management Systems, Project Management, Business Analysis, Change Management, Instructional Design and Facilitation.	CHRP - Certified Human Resource Professional (1992)		
Managing Consultant - IBM Canada	- Over 17 years of implementation and consulting experience. - Global work experience in 5 continents (Eurasia, Asia, Europe, Australia, North America)	CHRM - Seneca College (1992)		

Dyanne		416-570-8550	dcc2306park@rogers.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
Executive Assistant - Canadian Public Accountability Board	- Negotiated reduced rate of 25% with major hotel chain used across Canada.	Sheridan College - Oakville Campus		
Administrative Assistant in HR - Oxford Properties Group	- Created comprehensive master listing to facilitate company travel process.	Exceptional Admin Support - Schulich School of Business, Toronto		
Administrative Assistant - OLA	- Revamped and streamlined Board materials, improving Board meeting process. - Successfully negotiated and arranged catering services for meetings. - Efficiently coordinated company expense claim reports to meet deadlines.	Career Development Program - Academy of Learning, Burnaby BC		

Kelly Ann		647-268-2664	kryan2664@gmail.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
Human Resources Advisor - The Regional Municipality of Niagara	Reliable Human Resources Professional with over 10 years' progressive experience in financial services and property management. A strategic leader with proven track record of linking HR initiatives directly to business objectives.	CHRP Designation (in progress) - May 2010		
Human Resources Counsellor - TD Bank Financial Group	- Launched and headed HR department for new bank in Canada	Human Resources Management Certificate		
Manager, Human Resources and Training - ICICI Bank Canada	- Supported portfolios, providing consulting services & managing relations for over 200 internal clients			

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Glenn		905-842-5117	michnglenn@cogeco.ca	\$75k-\$100k
Most Recent Positions	Accomplishments		Skills/Education	
Director of Facilities Mgmt./Procurement - Golf Town	Saved over \$500G in annual operating costs, oversaw opening of 8 new superstores at 7.3% lower costs than previous openings.		Queen's University - H.R.	
Director of Human Resources - Golf Town	Facilitated skills development to impact tactical and strategic business results; developed and implemented all training programs.		York University - Finance	
Regional Manager/General Manager - Golf Town	Built an H.R. Dept., creating policies, guidelines and procedures to support company operations and growth. Regional Mgr for 8 stores.		Florida Atlantic University - Business	

Adal		416 917-4417	adal@rogers.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
HR Director - Toronto Transit Commission	13 years progressive HR Business Partner with expertise aligning human capital programs to business goals,streamlining costs,effectively managing business transformation needs across various industries including Financial Services,Transportation, Retail,Contact Centers, IT, Media and Professional Services.		Uof T Rotmans Executive programs - Advanced HR Leadership	
Senior HR Consultant - CIBC			Toronto School of Business Mgmt - Accounting /Business Leadership	
Director - VMC	Strategic HR/Ops leader steering teams to build 3 businesses across Canada & USA		CHRP - designation pending	

Peter	416-467-4680	pmulcaster@sympatico.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education
Senior Consultant/Project Manager - IBM Canada Ltd	> Experienced IT professional. Held senior IT management positions for over 12 years		P.Eng (Professional Engineer).
Manager, IT Operations, IGS - IBM Canada Ltd	> Extensive experience in IT project management. Managed large & multiple projects covering a broad range of technologies & SW.		BEng (equiv) Bristol Tech. UK.
Manager, IT Prod Services, IGS - IBM Canada Ltd	> 3 years as an IT consultant. Led national and international projects.		12+ years experience IT management & project management.
	> Led an ERP practice to provide ERP implementation services for Canadian and US customers.		

Eden	416-399-0065	eden.roberts@rogers.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education
Manager, Continuous Improvement - Rogers Communications	An accomplished Project Management Professional, specializing in enhancing the customer experience by implementing process improvements. Wide breath of exposure to various functional areas; I.T., Sales, Marketing, Customer Care, Accounts Receivable, Operations and Finance. Well developed interpersonal skills with the ability to build team work through facilitative leadership style.		Project Management Professional (PMP) certification, PMI
Manager, Business Processes - Rogers Communications			Six Sigma Black Belt certification, Six Sigma Canada
Project Manager, Information Technology - Rogers Communications			Master's Certificate in Project Management, McMaster University

Peter	647.402.0118	peter.niclasen@gmail.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education
Financial Manager / I.T. Manager - Arla Foods Inc., Canada	Have a passion for process simplification & improvement.		Languages. Fluent in English + DANISH. Basic in several other languages.
Financial Manager - MD Foods (Canada) Inc.	Solid experience from CPG / Import/Distribution / Food Industry, as Finance Manager/IT Manager.		B.A Business.
Financial Manager - DOFO Cheese Canada Ltd.	My hands-on, working experience includes : * Microsoft Dynamics NAV / Navision / SAP implementation. * 80% reduction in time used for Reporting. * Mergers & Acquisitions plus Integration. * BlackBerry, Sales Force Automation.		CGA Started. Project Manager by PA Consulting UK as well as Sundridge Park Management Institute UK.

Ron	905-319-9151	rgoris@cogeco.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education
Associate Director, IT - MCAP	Senior IT Manager with financial services and automotive/manufacturing experience. Managed development/support teams of 5 to 40 IT professionals in Canada and the United States. Successfully executed projects up to 24 months in duration, teams ranging to 12 members and budgets up to CAD \$1.5M. Solutions include mainframe, mid-range, client/server and web/e-commerce.		BA - University of Western Ont.
IT Manager - John Deere Credit			Six Sigma Process Management
Project Manager - Toronto Stock Exchange			Implementing Lean Software Development

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Rick		905-319-1928	newtonr@worldchat.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
IT Administration - Herpers Chagani Gowling Inc. (310DEBT)	15+ years of Windows LAN/WAN implementation/management/consulting expertise		BSc. Mathematics; BSc. Computer Science & Statistics (McMaster University)	
Manager, IT Services - Deloitte	Motivated, goal driven team player who also works well independently		MCSE 2003; MCSA: Messaging (Exchange 2003); Windows 2000/2003/2008/XP/Vista Experience	
HelpDesk Specialist - McMaster University	An experienced technical writer/trainer		Certifications: CompTIA A+ & Linux+; Microsoft MCSE/MCSA 2003	
	Responsible for the implementation of several IT systems on time and on budget achieving strategic business goals			
	Saved company >\$200,000 by eliminating 75% daily outage of core systems			

Greg		905-526-6568	greg.brown@sympatico.ca	\$50k-\$75k
Most Recent Positions	Accomplishments		Skills/Education	
Examination Scorer - Education Quality and Accountability Office	Many of you will know me from my duties with HAPPEN. But since it's only a part time "gig", I am always looking for other income sources. In that spirit, I can offer a wide variety of other skills to interested parties.		Master of Library Science (University of Toronto)	
Administrative Assistant - Balboa Software	For more info on what I can offer, I invite you to visit my online resume: www.gregcbrown.com/resume.html		Bachelor of Arts (McGill University)	
Internet & Intranet Document Librarian - Fidelity Investments Canada Ltd	Thanks for reading this, and let's talk soon!		Webmaster Development	

Tom		(416) 626-9215	zamara@primus.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Senior AS/400 Developer - Dealer Information Systems Ltd	<p>* As lead developer of a complex suite of custom business software, performed all ongoing development, maintenance, modernization, and change management;</p> <p>* Developed many innovative applications, in ILE RPG, to improve productivity of users of the AS/400 (IBM iSeries) and simplify information retrieval;</p> <p>*Expert in RPG, CL, DDS, SQL and more</p> <p>* Recent training in RDj, RSE, PHP</p>		B.A., York University	

Julie		2898959533	julieangold@hotmail.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Service Assurance Manager - Vodafone	10+ years in business process improvement, manufacturing management and B2B market development		MBA	
Six Sigma Black Belt - Vodafone	Delivered step change in quality and reliability of pilot plant through continuous improvement and capital projects; coached 2 Green Belts to deliver 50% downtime reduction		BS Mechanical Engineering	
Pilot Plant Operations Manager - DuPont Teijin Films	Led subject matter experts to reduce service incidents by re-engineering 3 operational readiness processes into one process		Six Sigma Black Belt (trained)	

Walter		905-891-9969	walterbeierl@sympatico.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Field Service Technician - GE Security	Highly skilled technical systems specialist with 15+ years experience in the diagnosis, service, and maintenance of complex stand-alone and integrated systems.		BSEE - Bachelor of Science Electronics Engineering	
Regional Service Manager - FujiFilm I&I	Advanced technical expertise in software, electronics, electro-mechanical systems, hardware, etc. Superior analytical and troubleshooting skills with a track record for quick resolution. Strong communications and client relations skills.		CET - Certified Electronics Technologist	
-			NSS - Network Systems Specialist	

Srikanth		647-348-2531	srikanth_sripathi@yahoo.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Senior Project Manager - Tata Consultancy Services Limited	15 years global IT experience. <ul style="list-style-type: none"> Delivered cost savings of approx \$20M by optimizing hardware, developed in-house software, applications performance improvement and application consolidation. 		Project Management Professional (PMP)	
Delivery Manager - Tata Consultancy Services Limited	<ul style="list-style-type: none"> Improved service level agreement performance by 30% 		Bachelor of Engineering - (Mechanical Engineering)	
Project Manager - Tata Consultancy Services	<ul style="list-style-type: none"> Delivered changes for an insurance client resulting in savings of millions of dollars. Best vendor recognition from a key technology client 			

Allan		416-414-8067	ajtayles@gmail.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Information Systems Manager - Magna	From Systems Integration to the Data Centre Manager, built a data centre for Siemens that hosted SAP systems for customers. Relocated data centres with minimal downtime, improving their stability. Developed software in SAP/ABAP, Java, Cobol, MF/Assembler, C/C#, VB.Net and ASP. As a divisional IT Manager for Magna, managed all aspects of IT from systems to handhelds. Guest speaker on SAN technology.		Honours Diploma in Business Administration from St. Clair College, majoring in Information Systems (Received the Business Proficiency Award for the top business graduate)	
Data Centre Manager - Siemens			SAP Academy Certified in SD/MM	
Information Systems Manager - Siemens			Project Management Masters Certificate from York University as part of the Schulich Business School	

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Marcia		905-890-6857	marcia.reid@rogers.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
User Acceptance Test Manager - Rogers Communications Inc.	Managed a team of 8 to 12 testers. Increased the number of programs tested by 25% Decreased the number of errors in production by 10% Managed multiple projects from initiation to conclusion on time and on budget	B.PhE, University of Toronto PMP, PMI CAPM, PMI		
Implementation Manager/Business Analyst - MTS Allstream Inc.	Managed multiple vendor accounts reducing contract costs by 10% annually.			
User Acceptance Test Manager - MTS Allstream Inc.				

Nasir		905-858-4264	nasir_tufail@hotmail.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
Networking & Communication Specialist - Simmons Canada Inc	-Reduced technology intrusion risk with Disaster Recovery program -Archestrated IT security and secured network -Connected branch offices with LAN, WAN, VPN, Remote Access and VoIP	B.Sc. Computer Science Certificate in Business Management		
Senior Systems Analyst - Carrier Air Conditioners	-Provided technology support to business with functional and technical support of ERP	Certified Information System Auditor(CISA)		
Systems Analyst - Nestle	-Implemented milk accounting system and help desk software -Setup and moved data centers across Canada			

Saad		416 809 2136	saadzia@rocketmail.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
Manager-Business Intelligence - Shepell.fgi	15+ years of experience in delivering software solutions.	MBA		
Manager-Application Development - Shepell.fgi	Implemented banking applications for two major Financial institutions across three countries.	BA Certification Program, PDC, UofT		
Senior System Analyst - Warren Shepell Consultants corp.	Business Analyst, PM and developer in a varied business applications and process improvements, viz.:Call Center, Front-end Teller Functions, Fixed Asset, International Trade, Customer Statistical Reporting and KPI/Metric based reporting.	IBM/AS400/RPG et. al; MS-SSRS/SSIS/SSAS		

Sandra		(416)255-7723	sm.nottegar@sympatico.ca	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
Application Specialist - Gennum Corp., Burlington, ON	Technical Writer Created documentation: data sheets, product briefs, user guides, etc., in multiple electronic formats for semiconductor companies.	B.Eng. in Ceramic Engineering - McMaster University		
Senior Communication Technologist - PixelWorks Corp., Richmond Hill, ON	Created corporate templates & worked with information architecture.	B.Ed. in Int/Sr. Physics/Math - Queen's University		
HW Product Qualification Technologist & SW Tester - ATI Technologies Inc. (now AMD)	I enjoy working with new technologies in the scientific / engineering industries, with a wish to make the transition to green and sustainable industries.	Computer Programming & Systems Analysis Diploma - The Institute for Computer Studies, Toronto		

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Renny		647-284-4153	renny@schweiger.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Quality Coordinator - Hewlett-Packard Business Analyst /IT Developer - Agilent Technologies Quality Rep / Project Specialist - Agilent Technologies	American Society for Quality Certified Quality Engineer, Implemented and managed ISO 9002-registered business, software application development, intranet publishing, project management, IT data migration project, continuous improvement, process management, business process analyst, Six Sigma projects. Looking to enter the world of manufacturing. Let me help you solve your problems!		Bachelor of Applied Science, Electrical Engineering, University of Waterloo, Ontario	

Barb		905-847-7040	bagard@look.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Manager Project/Program Planning - George Weston Limited/Loblaw Companies Limited Project Manager - Symcor Inc. Client Relationship Manager/ Consultant - CIBC	Successfully completed annual strategic project/ program planning; Provided consultation/ support to various levels (Business/IT/PM); Enhanced governance & PM/SDLC methodology to improve results; Managed project initiation & planning for new projects to position for success; Effectively managed client relationships (business change/risk) to enable passing audit & improving business processes; PMOs		Strategic Project/ Program Management; Business & Marketing graduate, Certified project manager (PMI), Consulting, Facilitating, Communication Continuous Ed: Strategic Business Planning & Execution, Business Change & Risk Management, Methodology (PM & SDLC), Business Recovery, IT, Retail & Supply Chain	

Brian		905-465-0498	bpeckover1@cogeco.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
- - -	My early career was in the IBM mainframe world on batch systems in Cobol & IDMS. More recently, I have been working in the client/server environment, enhancing online systems. The major tools were Oracle, Unix, Cobol, C and Micro Focus Dialog system. I have worked in many roles, including Programmer Analyst, Systems/Business Analyst, Project Lead/Manager, Consultant, Database Administrator.			

David		905-632-2967	dwaychison@cogeco.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Team Manager - Perot Systems Inc. Senior System Specialist - Nortel Networks Data Processing Manager - George Wimpey Canada	A seasoned I.T. manager for challenging times. Through Y2K, off-shoring, downsizing, legacy equipment budgets and ongoing organization changes, managed and maintained an appropriate workforce that produced results. - A five year outsource support contract extended to nine years - Mainframe system consolidations/upgrades, computer room moves, software implementation, best practices, audit		BSc Computer Science - U.W.O.	

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Randy		647-998-7446	randy_smook@rogers.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
Managing Partner - Vana Consulting Group Inc.	- Accomplished ERP Consulting Specialist and Project Leader.	PMP (Expected completion date March 2010)		
Project Manager/Sr. Consultant - Oracle/PeopleSoft	- Specializing in (HRMS) Human Resource Management Systems, Project Management, Business Analysis, Change Management, Instructional Design and Facilitation.	CHRP - Certified Human Resource Professional (1992)		
Managing Consultant - IBM Canada	- Over 17 years of implementation and consulting experience. - Global work experience in 5 continents (Eurasia, Asia, Europe, Australia, North America)	CHRM - Seneca College (1992)		

Dave		(416) 930-3679	dcook872@rogers.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
Change Manager - IBM	Change Manager - Implemented a five step action plan to obtain the required change success rate of 99% as outlined in the service level agreement.	Computer Information Systems Diploma, DeVry Institute of Technology - 1997		
Incident Manager - IBM	Incident Manager - Analyzed high severity problems to determine support group accountability, resolution times, and documented root causes.	ITIL Foundations certified - 2007		
Team Leader - Advance Support Representative - IBM	Career Highlights Received the highest job performance rating in 2006 and 2007. Top 10% performer on my teams.			

Molly		647-237-8032	m_o_hudson@yahoo.ca	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
Director, Business Consulting - Loblaw Companies Limited	An IT Leader skilled at ensuring the IT investment delivers business results: -Defined IT investment, provided oversight from concept to delivery	PMP, PMI		
Director and Chief-of-Staff, Technology - GTECH International	-Increased governmental partnership benefit by \$1.3M -Managed product technology development from concept to customer delivery	BA, Bishop's University		
Senior Project Manager - Spielo	-Implemented program management, provided oversight to \$7M SW/HW product delivery -Introduced off-shoring, managed large teams			

Phyllis		416-265-1445	merrip@sympatico.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Facilities Manager - Applied Materials Inc	An experienced Facilities Management Professional with extensive success in managing infrastructure projects of a very complex nature from conception to conclusion. Over 15 yrs experience as a strong leader with a reputation of working within budgets and strict timelines. Identified and directed process improvements resulting in \$800,000 savings. Managed a \$1M+ operating budget.		E H&S Certification, Telecom/Data Specialist Certificate	
Facilities Administration/Finance - Towers Perrin Consulting			CFM designation in progress, IFMA professional member since 1999	
Facility Administration - Manulife Financial			Project Management, Team Leadership & Training, Change Management, Strong Negotiator, Space Planning/Infrastructure & Security	

Eden		416-399-0065	eden.roberts@rogers.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Manager, Continuous Improvement - Rogers Communications	An accomplished Project Management Professional, specializing in enhancing the customer experience by implementing process improvements. Wide breath of exposure to various functional areas; I.T., Sales, Marketing, Customer Care, Accounts Receivable, Operations and Finance. Well developed interpersonal skills with the ability to build team work through facilitative leadership style.		Project Management Professional (PMP) certification, PMI	
Manager, Business Processes - Rogers Communications			Six Sigma Black Belt certification, Six Sigma Canada	
Project Manager, Information Technology - Rogers Communications			Master's Certificate in Project Management, McMaster University	

Lynn		289-237-3076	lynnmstokes@live.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Branch Manager - Teachers Credit Union	An accomplished professional with over 25 years of progressive experience in financial services. Providing positive coaching to ensure that unified team efforts result in exceeding expectations. Identifying, analyzing, managing and implementing process improvements to maximize ROA. Exceptional written and verbal communications skills.		Trust Companies Institute-Mutual Funds, McMaster University-Financial Management	
Manager, Call Centre - Teachers Credit Union			CUIC-Marketing & Sales Management, CULA-Personal Credit Granting	
Director, Service Delivery - Teachers Credit Union			Motivational Leadership, Project Facilitation, Relationship Management, Problem Solving	

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Andrea		905-843-0277	zanetti@primus.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Director, Human Resources - Panasonic Canada Inc.	- served as internal consultant to executives and managers to provide leadership in the design, development, implementation, and management of best-in-class programs - ensured company competitiveness in total rewards - ensured employee readiness to face market challenges through effective recruitment, development, performance management and retention programs - HR experience spans over 10 year		MBA, Ted Rogers School of Management, Ryerson University	
Corp. Manager, Compensation and Benefits - Panasonic Canada Inc.			CHRP, CCP, CBP, GRP designations	
Manager, Human Resources - Osram Sylvania Ltd.			Bachelor of Arts Degree, University of Toronto	

Ken		647-308-4879	amxreid@rogers.com	\$50k-\$75k
Most Recent Positions	Accomplishments		Skills/Education	
Inventory Control Supervisor - Vitran Logistics	Reduction of Inventories by 40% Creation of SOP's for Warehouse 98% HACCP score Reduction of short shipments by 75% Performed cycle counts and physical inventories Met departmental KPI's Supervision of Unionized employees Managed product holds, recalls and claims Promote lean concepts and continuous improvement Updating of standards for more accurate MRP projections.		Centennial College	
Inventory Control Manager - Atlas Cold Storage			Business administration	
Warehouse & Inventory Control Supervisor - Janes Family Foods			Major: Operations and Production management	

Greg		905-526-6568	greg.brown@sympatico.ca	\$50k-\$75k
Most Recent Positions	Accomplishments		Skills/Education	
Examination Scorer - Education Quality and Accountability Office	Many of you will know me from my duties with HAPPEN. But since it's only a part time "gig", I am always looking for other income sources. In that spirit, I can offer a wide variety of other skills to interested parties. For more info on what I can offer, I invite you to visit my online resume: www.gregcbrown.com/resume.html Thanks for reading this, and let's talk soon!		Master of Library Science (University of Toronto)	
Administrative Assistant - Balboa Software			Bachelor of Arts (McGill University)	
Internet & Intranet Document Librarian - Fidelity Investments Canada Ltd			Webmaster Development	

Bryan C		905-359-4445	bwebb50@cogeco.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Sales Manager - AZZ Blenkhorne & Sawle	Public Speaker: Co-authored/presented "LinkedIn for Success". In Top 5 Experts in using LinkedIn as social networking tool. "Circle of Excellence" (Ruby & Gold Levels) Awards for consistently exceeding goals at NI. In a market with 5-10% growth/yr, generated a 50% sales growth in 3 years. Expertise in automated electronic test, measurement instrumentation & factory/test automation.		BASC, University of Waterloo	
Consultant - Test Point Marketing			CIM, York University	
Marketing Manager - Microsys Technologies			P. Eng. - Electrical Engineering	

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Walter		905-891-9969	walterbeierl@sympatico.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Field Service Technician - GE Security	Highly skilled technical systems specialist with 15+ years experience in the diagnosis, service, and maintenance of complex stand-alone and integrated systems. Advanced technical expertise in software, electronics, electro-mechanical systems, hardware, etc. Superior analytical and troubleshooting skills with a track record for quick resolution. Strong communications and client relations skills.		BSEE - Bachelor of Science Electronics Engineering	
Regional Service Manager - FujiFilm I&I			CET - Certified Electronics Technologist	
-			NSS - Network Systems Specialist	

Arno		416-399-0016	arnoilic@rogers.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Principal Consultant - IMC Consulting	Broad experience in organizational development, operations management, strategic planning & execution, change management, and performance management. A track record of success completing projects on time. Arno is in a unique position to provide your organization with greater consistency to your bottom line by strengthening the links between people, productivity and profits.		Mohawk College 3-yr. Technologist	
HR Consultant - Canada Post			Advanced ADR, University of Windsor	
Change Management Lead - Canada Post			History of Human Resources Athabasca University	

Win		905-331-8662	winbpcan@cogeco.ca	\$125k-\$150k
Most Recent Positions	Accomplishments		Skills/Education	
Business Development Manager - Accucaps Industries	A highly successful Sales & Business Hunter in the Nutrition, Health & Wellness arena. A shrewd tactician & business strategist, my strengths are taking small underdeveloped Business Units or Brands and accelerating their market penetration to drive both revenue & profitability. "Win...it's not just my name, it's a passion"		BA - McMaster University	
Canadian Sales Manager - Banner Pharmacaps Inc.				
Eastern Regional Sales Manager - Burroughs Wellcome				

Charlene		905 542 8743	canorman@rogers.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Acting General Manager - Vulsay Industries Ltd	Highly motivated, creative and energetic financial generalist. Thrives in an entrepreneurial environment. Proven ability to lead, direct, communicate and motivate. Adept at finding opportunities for margin improvement, cost control, productivity efficiencies and cash flow. Led division to 35% year over year profitability improvement in a mature and declining marketplace.		Certified General Accountant	
Canadian Controller - Vulsay Industries Ltd			Various Leadership Courses	
Chief of Staff - Diversey Corporation			Toastmasters	

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John		905-454-7848	johngriffiths@sympatico.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
General Manager - Organic Resourc Management Inc.	Currently operating a home based business (a hobby for several years) in digital imagery & photo restoration. Seeking to find a challenging position utilizing previous experience and skills.		Sir George Williams Montreal	
Consultant - Equity Freight Services Inc.				
General Manager - Continental Air Freight Ltd.				

Sharda		905 281 2594	sharda.ramraj@gmail.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Senior Accountant - Insurance Institute of Canada Team Leader, Trust Accounting - ADP Canada Team Leader, Cash Management - Lafarge Financial Services Center	Over 10 years experience in corporate accounting with solid staff mgn. skills Expertise in budgeting, general accounting, financial reporting, analysis, cash management and complex reconciliations Eliminated \$200,000 reoccurring monthly overdrafts Achieved a 33% reduction in time to reconcile 136 bank accounts Saved \$75,000 in annual costs by automating the process of uploading journal		MBA in Finance Certified General Accountant - CGA	

Susan		905-829-9392	sue.sjoseph@gmail.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Manager, Operations - Systems & Processes - CTC Communications Corporation Manager, Project Operations - CTC Communications Corporation Project Manager - CTC Communications Corporation	Experienced manager in a health care communications PMO role, overseeing project management, process development, and human resources functions. Recruited, trained, and managed the development and assessment of project management, editorial, and graphic design staff. An analytical thinker and problem solver with excellent organization, communication, and interpersonal skills.		Ryerson University, Bachelor of Technology Sheridan College - Corporate Communications Certificate CCPE Accreditation Course	

Anthony		905-565-9317	tony.whittingham@sympatico.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Assistant Merchandising Manager - Whirlpool Canada LP, Mississauga, Ontario Supervisor of General Accounting - Whirlpool Canada LP, Mississauga, Ontario -	Led the Merchandising component of the Maytag Integration team. Transferred Maytag legacy pricing logic to Whirlpool SAP system, for a 11/01/2006 "Go Live" date, resulting in the pricing / promotion transition being transparent to the trade. -Re-configured Maytag legacy pricing after "Go Live" to match Whirlpool LP pricing logic, including analysis at the sku/dealer level.		B.A. Commerce and Finance 1989 Project Management Certification (current)	

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Tom		905-877-6177	tomyoung51@yahoo.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Operations Manager - S. P. Richards Co. Canada	Senior Operations & Plant Executive		Skills: Executive Leadership, Plant Operations, Manufacturing, Project Management, Distribution Management, Supply Chain Management, Warehousing, Budget P & L, Vendor Management, Contract Negotiations, Human Resources, Health & Safety.	
Owner / Operator - Cawker & Young Outfitting Ltd.	Resourceful, performance-driven, operations and plant management leader renowned for streamlining business operations with and emphasis on outperforming the competition.			
V.P. Operations & Materials Management - Ivers Lee Ltd.	Respected collaborative and participative leader. coach and mentor, actively encourages open and frank dialogue to remove hindrances to corporate growth.			

Marcia		905-890-6857	marcia.reid@rogers.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
User Acceptance Test Manager - Rogers Communications Inc.	Managed a team of 8 to 12 testers. Increased the number of programs tested by 25% Decreased the number of errors in production by 10% Managed multiple projects from initiation to conclusion on time and on budget		B.PhE, University of Toronto	
Implementation Manager/Business Analyst - MTS Allstream Inc.	Managed multiple vendor accounts reducing contract costs by 10% annually.		PMP, PMI	
User Acceptance Test Manager - MTS Allstream Inc.			CAPM, PMI	

Dyanne		416-570-8550	dcc2306park@rogers.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Executive Assistant - Canadian Public Accountability Board	- Negotiated reduced rate of 25% with major hotel chain used across Canada.		Sheridan College - Oakville Campus	
Administrative Assistant in HR - Oxford Properties Group	- Created comprehensive master listing to facilitate company travel process.		Exceptional Admin Support - Schulich School of Business, Toronto	
Administrative Assistant - OLA	- Revamped and streamlined Board materials, improving Board meeting process.		Career Development Program - Academy of Learning, Burnaby BC	
	- Successfully negotiated and arranged catering services for meetings.			
	- Efficiently coordinated company expense claim reports to meet deadlines.			

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Brian		(905) 332-8826	contact@mcfadyen.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
General Manager - Horiba Automotive Test Systems	_ Managed a fast paced Custom Engineering / Automation organization		B. Eng Computer - McMaster University, + continuous development of a broad range of technical, application, and web based skills	
Business Unit Manager - Systems Integration - Horiba Automotive Test Systems	_ Proven leader, communicator, motivator, and mentor			
	_ Successful sales, revenue, and labour management forecasting			
Engineering Manager - Interautomation Inc.	_ Raised overall employee corporate awareness and motivation		Management and Project Management Training	
	_ Generated & reported significant SR&ED claims annually			
	_ Developed / deployed automation, data networks and test cells for automotive testing		Advanced Product Quality Planning, Health & Safety Program Development	

Stephen		905 334 4321	sseckenski@yahoo.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
North American Sales Manager - Weston Forest Group	An excellent track record of mentoring and coaching sales teams to drive results and improve company performance with a hands-on approach. Specific strengths in developing and nurturing long term relationships, and the ability to conceive and implement effective sales strategies drawing on exceptional organizational talents.		Seneca College, Business Administration Diploma	
Canadian Manager of Recruiting Training and Sales - State Industrial			Northern Illinois University	
Regional Sales Manager - NCH				

Miles		905-877-9442	mpitt@cogeco.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
General Manager - T-G Compressed Air Systems	SENIOR MANAGER - SALES/OPERATIONS		Bachelor of Arts, Economics - York University	
General Sales Manager - T-G Compressed Air Systems	-Revitalized sales team increasing revenues by 15% in less than 18 months – improved margins a further 21% in mature market		Fluid Power Technology, Centennial College	
Senior Sales Representative - Gardner Denver Inc.	-Led the strategic, operational and sales initiatives that increased profit 40%		Professional Sales Training - The Brooks Group	
	-Earned North American sales award for generating a 170% sales increase			
	-Established new distribution channel that grew sales from \$0-\$450K in 2.5 years			

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Tara		647-880-7967	tara.azulay@gmail.com	\$125k-\$150k
Most Recent Positions	Accomplishments		Skills/Education	
Regional Director, Site Development & Operations - Altis Human Resources	Led Toronto start-up operation of successful Ottawa-based staffing firm, taking the firm from a \$150K first year start-up to a \$20M organization with three highly profitable GTA locations.		Queen's School of Business - Executive Development Program in Sales Management	
Recruiting & Placement Consultant - Excel Human Resources	Member of a corporate management team that has earned the distinction of being one of Canada's Top 50 Best Managed Companies for 3 consecutive years (2007, 2008, 2009).		Carleton University - BA, Psychology/Criminology & Criminal Justice	
International Recruitment Consultant - Excel Human Resources				

Maria		905-467-1051	mrobinson247@cogeco.ca	\$100k-\$125k
Most Recent Positions	Accomplishments		Skills/Education	
V P Client Financial Services and Commodity Administration - Energy Advantage	A Senior Business Leader with over 20 years experience in the Energy and Banking Sectors and Restaurant Chain Industry. Excellent track record in consolidated back office support, team building, staff management, policy and procedure development using innovative technology solutions.		Master Business Administration	
Director - Client Financial Serices - Energy Advantage	<ul style="list-style-type: none"> Developed-managed an energy data management & BI system, including programs for key Canadian and US clients 		B. Sc. - Organizational Behaviour	
Community Leadership - Volunteering - Oakville Public Library & Family Services of Peel				

Steve		905-309-0519	niagara48@bell.net	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Senior Designer - Nitec Energy Services	>New air damper design for utility boiler burner		Mechanical Engineering Technologist, Dawson College	
Senior Designer / Manager - Hastec Engineering	>Design/budget for new coal cleaning process			
Engineering Manager, Naval Systems - Zenon Environmental Systems	>New configurable pump station design to adapt to new projects without re-design		Industrial Engineering/Quantitative Methods Studies, Concordia University	
	>New industrial washer design to meet price point			
	>Saved \$30,000 per unit on production run of water separators			
	>Managed major test programs			
	>Successful short lead time deliveries			
	>Mentoring of junior staff		CAD Certification Training (CADAM, SolidWorks), Proficiency with 2D & 3D AutoCad	

Robert		905 785 8035	robertgillanders@rogers.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Executive Director - Chess Federation of Canada	Key individual in restructuring of a not for profit organization		CMA	
Controller - Fulton Windows	Implemented new project costing systems to bring accountability and controls		B.Math, University of Waterloo	
Controller - Tiercon Industries	Implemented new ERP systems to improve efficiency			
	Effectively lead finance department during times of high growth and cash flow challenges			

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Glenn		905-842-5117	michnglenn@cogeco.ca	\$75k-\$100k
Most Recent Positions	Accomplishments		Skills/Education	
Director of Facilities Mgmt./Procurement - Golf Town	<p>Saved over \$500G in annual operating costs, oversaw opening of 8 new superstores at 7.3% lower costs than previous openings.</p> <p>Facilitated skills development to impact tactical and strategic business results; developed and implemented all training programs.</p> <p>Built an H.R. Dept., creating policies, guidelines and procedures to support company operations and growth. Regional Mgr for 8 stores.</p>		Queen's University - H.R.	
Director of Human Resources - Golf Town			York University - Finance	
Regional Manager/General Manager - Golf Town			Florida Atlantic University - Business	

Barb		905-847-7040	bagard@look.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Manager Project/Program Planning - George Weston Limited/Loblaw Companies Limited	<p>Successfully completed annual strategic project/ program planning; Provided consultation/ support to various levels (Business/IT/PM); Enhanced governance & PM/SDLC methodology to improve results;</p> <p>Managed project initiation & planning for new projects to position for success; Effectively managed client relationships (business change/risk) to enable passing audit & improving business processes; PMOs</p>		Strategic Project/ Program Management; Business & Marketing graduate, Certified project manager (PMI), Consulting, Facilitating, Communication	
Project Manager - Sycmor Inc.			Continuous Ed: Strategic Business Planning & Execution, Business Change & Risk Management, Methodology (PM & SDLC), Business Recovery,	
Client Relationship Manager/ Consultant - CIBC			IT, Retail & Supply Chain	

Adal		416 917-4417	adal@rogers.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
HR Director - Toronto Transit Commission	<p>13 years progressive HR Business Partner with expertise aligning human capital programs to business goals, streamlining costs, effectively managing business transformation needs across various industries including Financial Services, Transportation, Retail, Contact Centers, IT, Media and Professional Services.</p> <p>Strategic HR/Ops leader steering teams to build 3 businesses across Canada & USA</p>		Uof T Rotmans Executive programs - Advanced HR Leadership	
Senior HR Consultant - CIBC			Toronto School of Business Mgmt - Accounting /Business Leadership	
Director - VMC			CHRP - designation pending	

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Roksolana		(416) 960 - 0088	rblawacka@inter.net	\$50k-\$75k
Most Recent Positions	Accomplishments		Skills/Education	
Supervisor, Treasury - Rothmans, Benson & Hedeges Inc.	Areas of Expertise: - Cash Management - Cash Flow Forecasting - Banking Relationships - Process Improvements - Working Capital Management - Treasury Management Systems - Payment Systems - Bank System Administration - Controls / Risk Management - Team Leadership - SAP / ERP Systems - Electronic Commerce / EDI		Certified Treasury Professional (CTP)	
Senior Cash Forecasting and Treasury Specialist / Team Leader - The Canada Life Assurance Company				
Manager, Banking and Cash Management - Newcourt Credit Group Inc.				

Rab		416-648-0590	r.makki@btinternet.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Broadcast Sales - Group Head - Channel 4 TV - UK	I have managed a large group of people; have been responsible for a portfolio of agencies spending £100m(\$180) or more in advertising revenue per year and have a wide experience of not just Advertising Sales but New Media, Sponsorship and dealing with clients directly. I have extensive experience dealing with all levels of management and enjoy being an active member of an extended team.		University of Wolverhampton - BA in Business Enterprise	
Broadcast Sales - Senior Executive - Channel 4 TV - UK			University of Portsmouth - Diploma in Business & Finance	
Broadcast Sales - Sales Executive - Channel 4 TV - UK			Cranford Collage	

Dave		(416) 930-3679	dcook872@rogers.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Changer Manager - IBM	Change Manager - Implemented a five step action plan to obtain the required change success rate of 99% as outlined in the service level agreement. Incident Manager - Analyzed high severity problems to determine support group accountability, resolution times, and documented root causes. Career Highlights Received the highest job performance rating in 2006 and 2007. Top 10% performer on my teams.		Computer Information Systems Diploma, DeVry Institute of Technology - 1997	
Incident Manager - IBM			ITIL Foundations certified - 2007	
Team Leader - Advance Support Representative - IBM				

Barry		416 233 2017	barry.boettcher@rogers.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Director of Operations - Helwett-Packard Financial Services Canada Company	Extensive experience in business operations management and financial services. Country operations mgr for HP's leasing company in Canada with >\$200Million in annual volume. Achieved benchmark customer loyalty and employee engagement scores. Passion for process improvements aimed at increased operational efficiencies. Increased Sales force time with customers by 15%.		Honours Bachelor Of Commerce, Carleton University 1978	
North America Customer Service Manager - Hewlett-Packard Financial Services				
Business Operations Manager - Hewlett-Packard Canada				

Peter	416-467-4680	pmulcaster@sympatico.ca	Negotiable
Most Recent Positions	Accomplishments	Skills/Education	
Senior Consultant/Project Manager - IBM Canada Ltd	> Experienced IT professional. Held senior IT management positions for over 12 years	P.Eng (Professional Engineer).	
Manager, IT Operations, IGS - IBM Canada Ltd	> Extensive experience in IT project management. Managed large & multiple projects covering a broad range of technologies & SW.	BEng (equiv) Bristol Tech. UK.	
Manager, IT Prod Services, IGS - IBM Canada Ltd	> 3 years as an IT consultant. Led national and international projects.	12+ years experience IT management & project management.	
	> Led an ERP practice to provide ERP implementation services for Canadian and US customers.		

Ivan	905-582-3717	icharvat@cogeco.ca	Negotiable
Most Recent Positions	Accomplishments	Skills/Education	
Purchasing Manager - Capital - CertainTeed Gypsum, Inc.	Negotiated, wrote purchase contracts for capital goods/services in a manufacturing group in Canada and the USA. Prepared corporate Capital Purchasing Policy.	MBA - Technical prods. marketing	
Engineering Manager - CertainTeed Gypsum, Inc.	Engineering design and project management up to a full process plant for gypsum board manufacturing. Lead new-build and existing-plant improvement projects.	MSc - Physical metallurgy	
Plant Manager - Gypsum Industries Ltd.	Plant management, in a multiple products plant. Lead plant & township construction	BSC Hons. - Mech. Engineering	

James	416-574-1936	james.b.laing@rogers.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education	
CFO - Bedford Furniture Industries Inc.	Bedford - Migrated company from semi-annual reporting to monthly reporting w/ MD&A, forecasting & budgeting, inventory cycle counting.	MBA - Concordia University 1996	
Controller - HJV Equipment Ltd.	HJV - Converted fin. rep. to dealership mgmt. reporting by splitting segregating the three KPI unit of Wholegoods, Parts & Service.	CPA - Maine Board of Accountancy 1992	
Divisional Controller - Strongco Inc.	Strongco - Managed the physical and ERP integration of a separate bus. (Case Power & Equipment) into the Strongco head office.	BSc. Mgmt. Clarkson University - 1985	

Tim	905-808-7182	tim_fitzgerald@sympatico.ca	\$100k-\$125k
Most Recent Positions	Accomplishments	Skills/Education	
Controller - Diebold Company of Canada Limited	*Tier 1 automotive; High Tech *Plastic injection molding, metal stamping, casting, ATM's	BA Economics & Accounting	
Controller - Darcor Limited	*Tim gave us detailed accurate analysis that we had never seen before	CMA - Ontario	
Controller / Mgr. Administration - Nematik Canada Limited	*SOx, GAAP, Tax, Consolidation, IFRS *Refinanced \$54M *Business Plans *Leadership – reduce AR>60 days \$3M *ERP implementation *Software-Trans4M, Navision, SAP, Visual Mfg, Oracle, AccPac *Mgr Purchasing & IT *JV's Magna/Mitsui	Lean Manufacturing	

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Bill		905-849-4653	bfrenke@cogeco.ca	\$100k-\$125k
Most Recent Positions	Accomplishments	Skills/Education		
Plant Manager - Commercial Spring & Tool Co.	A Senior Manager with experience leading manufacturing and distribution companies. Solid implementation experience with lean management.	P. Eng., B.Sc. (Hons), Queen's Univ. MBA University of Alberta		
Project Director, Asia Sourcing - CFM Corporation	Established and managed commercial and technical supply chain relationships in Asia delivering 30% cost savings.	Companies requiring new reality leadership will benefit from my commercial and technical talents.		
General Manager & VP Operations - JRM Tube Inc.	Proven track record of leading change initiatives resulting in significant cost savings and quality and customer service improvements.	Lean Management Consulting, Auto Parts manufacturing and Distribution.		

Christiaan		905-813-9421	crogiers@sympatico.ca	\$75k-\$100k
Most Recent Positions	Accomplishments	Skills/Education		
Plant Manager - Atlas Roofing Corporation	BACK TO BASICS Plant / Operation management: - process knowledge / logic - key productivity indices: yield, uptime	B.of T. Industrial Chemistry & Biochemistry		
Plant Manager - BPB Westroc	- liability managing: health, safety, environment - people's personal sense of achievement / responsibility - assertive, not aggressive	trained as 6 Sigma Black Belt		
Process and Quality Control - BPB Westroc	- caring, not meek - continuous improvement - systems, not firefighting / damage control All to the benefit of the bottom line in a sustainable way.	ISO9001:2000 Lead Auditor		

Julie		2898959533	julieangold@hotmail.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
Service Assurance Manager - Vodafone	10+ years in business process improvement, manufacturing management and B2B market development	MBA		
Six Sigma Black Belt - Vodafone	Delivered step change in quality and reliability of pilot plant through continuous improvement and capital projects; coached 2 Green Belts to deliver 50% downtime reduction	BS Mechanical Engineering		
Pilot Plant Operations Manager - DuPont Teijin Films	Led subject matter experts to reduce service incidents by re-engineering 3 operational readiness processes into one process	Six Sigma Black Belt (trained)		

Dace		647-292-2682	dlauva@gmail.com	\$35k-\$50k
Most Recent Positions	Accomplishments	Skills/Education		
Buyer - IC Link Industries Ltd.	*Coordinated and scheduled all production processes anywhere from \$400,000 - \$600,000 per order. *Negotiated and administered purchasing contracts where achieved 20% increase in sales.	Bachelor Degree in Operations Management		
Production / Inventory Coordinator - Acculogic Inc.	*Reduced obsolescent inventory level from 5% to 3%. *Maintained 98% on time delivery.	Certified Supply Chain Professional (CSCP)		
Inventory Coordinator / Production Scheduler - Crystal Fountains Inc.	*Monitored daily production activities of 30 shop floor workers.	Certified in Production and Inventory Management (CPIM)		

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Roman	416-716-2131	rsawdyk@rogers.com	\$100k-\$125k
Most Recent Positions	Accomplishments	Skills/Education	
Plant Manager - Cameo Crafts, a YORK Label Company	Experienced innovative leader in Operations Management, with a strong track record of accomplishment in staff training and development, continuous quality & productivity improvement, cost effectiveness, and work place safety. Excellent communicator, coach, team-builder and change agent able to lead a work force where initiative, responsibility, accountability, and flexibility are keys to success.	University of Waterloo	
Plant Manager - Lander Company			
Packaging Manager - Roche Canada			

Simeon	4169374118	srsimeonov@rogers.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education	
Materials Process Engineer - Exactatherm Inc	A licensed seasoned professional engineer with more than 20 years international experience in Heat treatment, lonnitriding, CVD and PVD processing. Initiated a low temperature plasma nitriding process for different alloys to improve and strengthen their surface properties utilized in the auto and aerospace industries. An adaptable, self motivated team leader with an insatiable desire to succeed.	P.Eng. Ontario PhD Metallurgy Bach Engineering Metallurgy	
Process Engineer Metallurgy - Chrisbo Enterprises			
Quality Assurance Engineer - Office Speciality			

Tom	905-877-6177	tomyoung51@yahoo.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education	
Operations Manager - S. P. Richards Co. Canada	Senior Operations & Plant Executive	Skills: Executive Leadership, Plant Operations, Manufacturing, Project Management, Distribution Management, Supply Chain Management, Warehousing, Budget P & L, Vendor Management, Contract Negotiations, Human Resources, Health & Safety.	
Owner / Operator - Cawker & Young Outfitting Ltd.	Resourceful. performance-driven, operations and plant management leader renowned for streamlining business operations with and emphasis on outperforming the competition.		
V.P. Operations & Materials Management - Ivers Lee Ltd.	Respected collaborative and participative leader. coach and mentor, actively encourages open and frank dialogue to remove hindrances to corporate growth.		

Thomas	416-573-2209	tom.wicks@ieee.org	Negotiable
Most Recent Positions	Accomplishments	Skills/Education	
Engineering Consultant - TWx Services	<ul style="list-style-type: none"> - Piloted over 50 new and distinct projects in the medical device field - Designed the first nocturnal haemodialysis machine prototype with two other engineers - Collaborated regularly with medical practitioners and a sales team for design input - Foster Dad to 31 children to date, over 10 years - Volunteering for Children's Aid Society, designed a website resource used by over 500 parents 	Electronics Engineering Technologist Diploma; Humber College Cdn Red Cross First Aid / CPR Rescuer Level Brock U; CPAT Physical Aptitude Test certificate	
Engineering & Sales Consultant - T3 Medical Inc.			
R&D Design Engineer - CardioMed Supplies Inc.			

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Renny		647-284-4153	renny@schweiger.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Quality Coordinator - Hewlett-Packard	American Society for Quality Certified Quality Engineer, Implemented and managed ISO 9002-registered business, software application development, intranet publishing, project management, IT data migration project, continuous improvement, process management, business process analyst, Six Sigma projects. Looking to enter the world of manufacturing. Let me help you solve your problems!		Bachelor of Applied Science, Electrical Engineering, University of Waterloo, Ontario	
Business Analyst /IT Developer - Agilent Technologies				
Quality Rep / Project Specialist - Agilent Technologies				

Stephen		905 334 4321	sseckenski@yahoo.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
North American Sales Manager - Weston Forest Group	An excellent track record of mentoring and coaching sales teams to drive results and improve company performance with a hands-on approach. Specific strengths in developing and nurturing long term relationships, and the ability to conceive and implement effective sales strategies drawing on exceptional organizational talents.		Seneca College, Business Administration Diploma Northern Illinois University	
Canadian Manager of Recruiting Training and Sales - State Industrial				
Regional Sales Manager - NCH				

Ed		905-568-3891	edchangyen@bell.net	\$75k-\$100k
Most Recent Positions	Accomplishments		Skills/Education	
Technology Manager - Peel Plastic Products Ltd.	Passionate about helping organizations to improve their public image by reducing their environmental impact. In depth knowledge of Provincial and Federal Environmental, Health & Safety (worker and food) legislation and how to interpret and implement them Experience in implementing Sustainability programs (e.g., carbon footprint) Managed the implementation of ISO 22000 (HACCP) in 2009		B.A.Sc. (Chemical Engineering) - University of Toronto MBA - York University P.Eng. (Ontario)	
Senior Process & Environmental Engineer - Cryovac Div, Sealed Air (Canada) Co.				
Process Engineer - Lawson Flexible Packaging				

Leo		905-337-8255	leopalozzi@cogeco.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Senior Mechanical Designer - Omron Dualtec Automotive Electronics	Coordinated teams to meet design and production deadlines in the automotive industry. Successfully launched two high volume families of switch products. Designed solenoid valves and sensors for use in automatic transmissions. Designed the component layout of radio frequency interference connectors for automated manufacturing.		Bachelor of Applied Science, Mechanical Engineering - University of Toronto P. Eng., Ontario Project Management Certification , U. of T. ongoing	
Product Design Engineer - Noma Automotive Manufacturing Co.				
Product Design Engineer - O-Two Systems International				

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Phyllis		416-265-1445	merrip@sympatico.ca	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
Facilities Manager - Applied Materials Inc	An experienced Facilities Management Professional with extensive success in managing infrastructure projects of a very complex nature from conception to conclusion. Over 15 yrs experience as a strong leader with a reputation of working within budgets and strict timelines. Identified and directed process improvements resulting in \$800,000 savings. Managed a \$1M+ operating budget.	E H&S Certification, Telecom/Data Specialist Certificate		
Facilities Administration/Finance - Towers Perrin Consulting		CFM designation in progress, IFMA professional member since 1999		
Facility Administration - Manulife Financial		Project Management, Team Leadership & Training, Change Management, Strong Negotiator, Space Planning/Infrastructure & Security		

Debra		647-393-1260	debramcleod@cogeco.ca	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
Human Resources Manager - DBG Canada Ltd	Developed two functioning HR Depart's, from ground zero. Kept the companies from a Work Well. Received 170k from WSIB TS1649, ISO9001, OHSAS 18001 - Internal Auditor Strong claims Management - 0 Accidents in 2.5 years Negotiated benefit plan-savings of \$40K per year 7 years training staff Recruited & trained staff: growth of 35% in 3 yrs Research, purchased, compiled data- HRIS system	BA Psychology		
Human Resources Manager - ITL Circuits Ltd		Advanced Human Resources		
Human Resources Manager - Grenville Management, Printing, Distribution		Human Resources		

Ivan	905-582-3717	icharvat@cogeco.ca	Negotiable
Most Recent Positions	Accomplishments	Skills/Education	
Purchasing Manager - Capital - CertainTeed Gypsum, Inc.	Negotiated, wrote purchase contracts for capital goods/services in a manufacturing group in Canada and the USA. Prepared corporate Capital Purchasing Policy.	MBA - Technical prods. marketing	
Engineering Manager - CertainTeed Gypsum, Inc.	Engineering design and project management up to a full process plant for gypsum board manufacturing. Lead new-build and existing-plant improvement projects.	MSc - Physical metallurgy	
Plant Manager - Gypsum Industries Ltd.	Plant management, in a multiple products plant. Lead plant & township construction	BSC Hons. - Mech. Engineering	

Ken	647-308-4879	amxreid@rogers.com	\$50k-\$75k
Most Recent Positions	Accomplishments	Skills/Education	
Inventory Control Supervisor - Vitran Logistics	Reduction of Inventories by 40% Creation of SOP's for Warehouse 98% HACCP score	Centennial College	
Inventory Control Manager - Atlas Cold Storage	Reduction of short shipments by 75% Performed cycle counts and physical inventories Met departmental KPI's	Business administration	
Warehouse & Inventory Control Supervisor - Janes Family Foods	Supervision of Unionized employees Managed product holds, recalls and claims Promote lean concepts and continuous improvement Updating of standards for more accurate MRP projections.	Major: Operations and Production management	

Dace	647-292-2682	dlauva@gmail.com	\$35k-\$50k
Most Recent Positions	Accomplishments	Skills/Education	
Buyer - IC Link Industries Ltd.	*Coordinated and scheduled all production processes anywhere from \$400,000 - \$600,000 per order.	Bachelor Degree in Operations Management	
Production / Inventory Coordinator - Acculogic Inc.	*Negotiated and administered purchasing contracts where achieved 20% increase in sales. *Reduced obsolescent inventory level from 5% to 3%.	Certified Supply Chain Professional (CSCP)	
Inventory Coordinator / Production Scheduler - Crystal Fountains Inc.	*Maintained 98% on time delivery. *Monitored daily production activities of 30 shop floor workers.	Certified in Production and Inventory Management (CPIM)	

John	905-454-7848	johngriffiths@sympatico.ca	Negotiable
Most Recent Positions	Accomplishments	Skills/Education	
General Manager - Organic Resourc Management Inc.	Currently operating a home based business (a hobby for several years) in digital imagery & photo restoration. Seeking to find a challenging position utilizing previous experience and skills.	Sir George Williams Montreal	
Consultant - Equity Freight Services Inc.			
General Manager - Continental Air Freight Ltd.			

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Eric		416-985-7830	eric_vickers@live.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
<p>Manager, Purchasing Administration - The TDL Group Corp (Tim Hortons Corporate office)</p> <p>Purchasing Manager, Food and Packaging - The TDL Group Corp (Tim Hortons Corporate office)</p> <p>Purchasing Manager - Plant Products Co. Ltd.</p>	<p>Hired, trained, and supervised food and packaging purchasing dept. at Tim Hortons Corporate - reported to VP Purchasing and Commodities.</p> <p>Led procurement and supply planning for promotions like Roll up the Rim and Iced Cappuccino.</p> <p>Managed costing and pricing for Tim Hortons supply chain including two ERP projects - Movex and SAP.</p> <p>Wrote purch. SOX narratives</p> <p>http://ca.linkedin.com/in/ericvickers</p>		<p>Bachelor of Business Management, Ryerson Polytechnical Institute</p> <p>Certified Professional Purchaser, The Purchasing Management Association of Canada</p> <p>Motivational Leadership</p>	

Tom		905-877-6177	tomyoung51@yahoo.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
<p>Operations Manager - S. P. Richards Co. Canada</p> <p>Owner / Operator - Cawker & Young Outfitting Ltd.</p> <p>V.P. Operations & Materials Management - Ivers Lee Ltd.</p>	<p>Senior Operations & Plant Executive</p> <p>Resourceful, performance-driven, operations and plant management leader renowned for streamlining business operations with and emphasis on outperforming the competition.</p> <p>Respected collaborative and participative leader. coach and mentor, actively encourages open and frank dialogue to remove hindrances to corporate growth.</p>		<p>Skills: Executive Leadership, Plant Operations, Manufacturing, Project Management, Distribution Management, Supply Chain Management, Warehousing, Budget P & L, Vendor Management, Contract Negotiations, Human Resources, Health & Safety.</p>	

Roger		289 242 2327	rvgontario@gmail.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
<p>Senior Manager - Inventory, Logistics & Warehousing - Y.K. Almoayyed & Sons, Bahrain</p> <p>Manager - Inventory, Logistics & Warehousing - Jaidah Group, Qatar</p> <p>Purchasing Manager - Suzuki South Africa - Alcopa</p>	<p>* Thirty years experience in developing and managing complex supply chains.</p> <p>* Built creative & effective teams to support organisational goals.</p> <p>* Customised software to optimise inventory investment and maximise customer satisfaction.</p> <p>* Removed bottlenecks from traditional systems and replaced with streamlined processes.</p> <p>* Leveraged profitability through superb asset and facility management.</p>		<p>IAC Purchasing & Materials Management (BComm Hons equiv)</p> <p>LinkedIn profile: http://ca.linkedin.com/in/rvgr eune</p>	

John		416-564-6473	jjpahulje@aol.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
<p>Director of Purchasing - CertainTeed Gypsum</p> <p>Director of Business Development - Lennox Canada Inc.</p> <p>Product Manager - Westroc Inc.</p>	<p>A principled and experienced business professional with a proven track record in planning and executing strategies driving multi-million dollar bottom and top line improvements. Solid balance of experience in purchasing, marketing, negotiating favourable business agreements, administration and budgeting, business analysis and strategic planning. Proven ability in generating measurable results.</p>		<p>MBA (Marketing & Finance focus) University of Western Ontario</p> <p>BaSc (Biology) University of Toronto</p> <p>PMMS Consulting - Core Essentials (purchasing), May 2004</p>	

Penny		905-599-6400	reid.penny@gmail.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Marketing Consultant, Corporate Marketing - BMO Financial Group	SEASONED MARKETING PROFESSIONAL		Relationship builder, problem solver, excels at leading multi-team large scale initiatives	
Director Marketing & Client Strategy, Private Client Group - BMO Financial Group	Strong strategic planning capabilities in marketing, branding, product management, internal communications		Creative, dynamic communicator - able to influence outcomes	
Director North American Marketing, Private Client Group - BMO Financial Group	Successfully managed large scale marketing programs from concept through to implementation		Canada and U.S. financial services experience	
	Leads by example, supporting individuals and teams to pursue challenges and strive for excellence			
	Highly effective project management skills			

Lynn		289-237-3076	lynnmstokes@live.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Branch Manager - Teachers Credit Union	An accomplished professional with over 25 years of progressive experience in financial services. Providing positive coaching to ensure that unified team efforts result in exceeding expectations.		Trust Companies Institute-Mutual Funds, McMaster University-Financial Management	
Manager, Call Centre - Teachers Credit Union	Identifying, analyzing, managing and implementing process improvements to maximize ROA.		CUIC-Marketing & Sales Management, CULA-Personal Credit Granting	
Director, Service Delivery - Teachers Credit Union	Exceptional written and verbal communications skills.		Motivational Leadership, Project Facilitation, Relationship Management, Problem Solving	

Richard J.		905-275-8398 /416-457-8949	rjp442@yahoo.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Associate Partner - IBM Corporation	-Visionary and strategic leader with the unique combination of a CA and a MBA in Marketing and high performance experience/results in Sales, Management, Marketing, Strategy, Operations and Finance.		Chartered Accountant	
Senior Account Executive - Open Text Corporation	-Excels at developing business, relationships and building/mentoring high performance teams.		MBA (Major in Marketing) Schulich School of Business	
Territory Sales Mgr/Tech Sales Mgr/Sr Mgr (Director) Pricing & Bus Practices(Operations) - Oracle Corporation	-Strong negotiator adept with large, complex deals		B Comm., Specialist in Commerce and Finance with a Major in Economics, University of Toronto	
	-Global strategy, sales/marketing & operations.			

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Eric	905-335-6287	E.mccarron4@gmail.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education	
Director Network Sales - Air Liquide Canada Inc	* Led the successful integration and development of a new business strategy within the Southern Ontario Market. Increased Sales by 15% and new customers by 20%	B COMM Dalhousie U.	
General Manager Northern Alberta - Air Liquide Canada Inc	* Attained over 30% growth in sales in Alberta from the retention of existing and development of new marketing channels, profitability increase of 20%	Executive Development Dalhousie	
President, General Manager - Seacoast Oxygen Ltd	* Led the repositioning of an industrial market leader within a mature market.	SIGMA Challenge from Insead	

Bryan C	905-359-4445	bwebb50@cogeco.ca	Negotiable
Most Recent Positions	Accomplishments	Skills/Education	
Sales Manager - AZZ Blenkhorne & Sawle	Public Speaker: Co-authored/presented "LinkedIn for Success". In Top 5 Experts in using LinkedIn as social networking tool.	BASC, University of Waterloo	
Consultant - Test Point Marketing	"Circle of Excellence" (Ruby & Gold Levels) Awards for consistently exceeding goals at NI.	CIM, York University	
Marketing Manager - Microsys Technologies	In a market with 5-10% growth/yr, generated a 50% sales growth in 3 years. Expertise in automated electronic test, measurement instrumentation & factory/test automation.	P. Eng. - Electrical Engineering	

Win	905-331-8662	winbpcan@cogeco.ca	\$125k-\$150k
Most Recent Positions	Accomplishments	Skills/Education	
Business Development Manager - Accucaps Industries	A highly successful Sales & Business Hunter in the Nutrition, Health & Wellness arena.	BA - McMaster University	
Canadian Sales Manager - Banner Pharmacaps Inc.	A shrewd tactician & business strategist, my strengths are taking small underdeveloped Business Units or Brands and accelerating their market penetration to drive both revenue & profitability.		
Eastern Regional Sales Manager - Burroughs Wellcome	"Win...it's not just my name, it's a passion"		

Anthony	905-565-9317	tony.whittingham@sympatico.ca	Negotiable
Most Recent Positions	Accomplishments	Skills/Education	
Assistant Merchandising Manager - Whirlpool Canada LP, Mississauga, Ontario	Led the Merchandising component of the Maytag Integration team. Transferred Maytag legacy pricing logic to Whirlpool SAP system, for a 11/01/2006 "Go Live" date, resulting in the pricing / promotion transition being transparent to the trade.	B.A. Commerce and Finance 1989	
Supervisor of General Accounting - Whirlpool Canada LP, Mississauga, Ontario	-Re-configured Maytag legacy pricing after "Go Live" to match Whirlpool LP pricing logic, including analysis at the sku/dealer level.	Project Management Certification (current)	
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Nick		905-278-7749	nzaino@rogers.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Vice President-Sales & Marketing - Sinclair Technologies Inc.	GLOBAL SALES, MARKETING & BUSINESS DEVELOPMENT EXECUTIVE: Multi-Lingual, Results-Oriented & Hands-On		B.A.Sc. (Engineering) University of Waterloo	
Vice President-Sales - WinMagic Inc.	Expertise in building & motivating global sales teams, channel partners & strategic alliances in N. America, Europe & Asia-Pacific		Multi-Lingual; English, French, Italian & some Spanish	
V.P. - International Sales & Marketing - Teklogix Inc (now Psion-Teklogix)	Successful track record in Global sales-have opened markets in 20+ countries		P.Eng. - PEO (Ontario) & OEQ (Quebec)	
	P&L responsibilities with public, private & start-up technology companies			

David		905.517.7623	davide@cogeco.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Marketing Manager, Farm and Forestry Products - Bridgestone Firestone	*Awarded Bridgestone Firestone President's Outstanding Achievement Award in 2004 and 2006 for consistent strategic and profitable leadership		BA Business	
Marketing Manager, Farm and Forestry Products - Bridgestone Firestone	*Developed new business division growing and sustaining industry dominant market share >36%		Integrity with a focus on understanding and valuing people and delivering on commitments	
Commercial Product Manager - Bridgestone Firestone	*Consistent superior performances resulted in offers to assume Company's N. American top marketing position in USA			
	*Exceeded 2008 \$5M profit expectation by \$1.5M			

Chris		905-607-5565	cmaxwellsmith@sympatico.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Senior Vice-President, Sales and Marketing - G. S. Dunn	-Implemented a volume sensitive global pricing policy focused on generating gross margins.		Bachelor of Business Management	
National Sales Manager, - Canada Pure Beverages	- Increased sales revenues by 25% year over year.		Marketing Major	
Manager, Business Development and Professional Services - Entourage Technology Limited	- Exceeded corporate profit objective by 150%.		Ryerson University	
	- Standardized branding for commodity products to reduce inventory levels, improve order-fill intervals and reduce costs.			
	- Assessed Global Distribution Channels and taking corrective action where required.			

Jeff		905-495-3879	jcl.harris@rogers.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Channel Manager - Unisys Canada	- MBA with over 8 years of product marketing and marketing program experience in the high-tech industry		MBA (Marketing major) - York University	
Marketing Manager - Ciara Technologies	- proven ability to develop strategic marketing plans, create marketing communications, manage marketing projects and set up successful sales channels		Honours BSc (Applied Physics) - University of Waterloo	
Channel Marketing Manager - Intel Corporation	- developed technology products and services, marketed them through various programs and sales channels, resulting in increased revenue and ROI			

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Iqbal	647-283-3944	irashid@rogers.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education	
Global Sales & Account Manager - Mobile Industries Inc.	Offering over 20 years of progressive experience in Global Sales and Account Management; Dealer Operations, New business development; and Key Account Management. Experience in industry supporting wholesale markets for Industrial Equipment, Consumer Power Tools (Black & Decker/ DeWalt®), and advanced engineered automotive products. Offering a global perspective, and expertise in emerging markets.	MBA (Marketing) - Lahore University of Management Sciences (LUMS) Pakistan	
Group Product Manager - Black & Decker Company MEA		M.A.(Economics) - Punjab University Pakistan	
Regional Sales Manager - Black & Decker Company MEA		B.A. (Economics) - Punjab University Pakistan	

Brad	905-628-5069	bmsanderson@cogeco.ca	Negotiable
Most Recent Positions	Accomplishments	Skills/Education	
Project Manager - Self Employed	An innovative and detail oriented Project Manager capable of managing multiple complex projects in an OEM environment	Project Management Institute - PMI.org	
Project Manager - Wheelabrator Group	Known for the ability to develop stakeholder relationships within the organization, customer and supplier base, and discover solutions	PMP Certification studies - in progress 2010	
Product Manager - Wheelabrator Group		Mohawk College	
	Strong background in OEM Inside Sales, applications, Product Line Management, mechanical design, testing and field installation coordination		

Stephen	905 334 4321	sseckenski@yahoo.ca	Negotiable
Most Recent Positions	Accomplishments	Skills/Education	
North American Sales Manager - Weston Forest Group	An excellent track record of mentoring and coaching sales teams to drive results and improve company performance with a hands-on approach. Specific strengths in developing and nurturing long term relationships, and the ability to conceive and implement effective sales strategies drawing on exceptional organizational talents.	Seneca College, Business Administration Diploma	
Canadian Manager of Recruiting Training and Sales - State Industrial		Northern Illinois University	
Regional Sales Manager - NCH			

Miles	905-877-9442	mpitt@cogeco.ca	Negotiable
Most Recent Positions	Accomplishments	Skills/Education	
General Manager - T-G Compressed Air Systems	SENIOR MANAGER - SALES/OPERATIONS	Bachelor of Arts,Economics - York University	
General Sales Manager - T-G Compressed Air Systems	-Revitalized sales team increasing revenues by 15% in less than 18 months – improved margins a further 21% in mature market	Fluid Power Technology, Centennial College	
Senior Sales Representative - Gardner Denver Inc.	-Led the strategic, operational and sales initiatives that increased profit 40%	Professional Sales Training - The Brooks Group	
	-Earned North American sales award for generating a 170% sales increase		
	-Established new distribution channel that grew sales from \$0-\$450K in 2.5 years		

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Tara		647-880-7967	tara.azulay@gmail.com	\$125k-\$150k
Most Recent Positions	Accomplishments	Skills/Education		
Regional Director, Site Development & Operations - Altis Human Resources	Led Toronto start-up operation of successful Ottawa-based staffing firm, taking the firm from a \$150K first year start-up to a \$20M organization with three highly profitable GTA locations.	Queen's School of Business - Executive Development Program in Sales Management		
Recruiting & Placement Consultant - Excel Human Resources	Member of a corporate management team that has earned the distinction of being one of Canada's Top 50 Best Managed Companies for 3 consecutive years (2007, 2008, 2009).	Carleton University - BA, Psychology/Criminology & Criminal Justice		
International Recruitment Consultant - Excel Human Resources				

Glenn		905-842-5117	michnglenn@cogeco.ca	\$75k-\$100k
Most Recent Positions	Accomplishments	Skills/Education		
Director of Facilities Mgmt./Procurement - Golf Town	Saved over \$500G in annual operating costs, oversaw opening of 8 new superstores at 7.3% lower costs than previous openings.	Queen's University - H.R.		
Director of Human Resources - Golf Town	Facilitated skills development to impact tactical and strategic business results; developed and implemented all training programs.	York University - Finance		
Regional Manager/General Manager - Golf Town	Built an H.R. Dept., creating policies, guidelines and procedures to support company operations and growth. Regional Mgr for 8 stores.	Florida Atlantic University - Business		

Rhonda		647 992 4226	rhondahogan@rogers.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
Senior Marketing Manager - Ceridian	Develop Strategies that support growth and profitability.	MBA, Nyenrode University		
Senior Product Marketing Manager - Purolator	Led the strategic marketing plan that contributed to a 60%+ growth in revenue and 30% growth from Partner programs.	B. Comm, Ryerson University		
Senior Marketing Manager - Bell Globemedia Interactive	Directed the creation of sales tools & tactics which had a 40% improvement in prospect to sale conversion.	BA University of Toronto		
	Increased leads from acquisition and cross sales by 25% and 30%, respectively.			
	Mentored direct reports.			

Carolyn		905-807-5420	carolyncgreco@gmail.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
Instructor - University of Toronto	Business copywriter with full-page ads in Kiplinger's, Time	York University		
Executive Assistant - Multimedia Nova	Improved writing for 26:26 U of T students	University of Toronto, Woodsworth College		
Business Writer / Project Manager - EMI Network	Executive Assistant with 3+ years	University of Cincinnati		
	Specialize in analyzing, proofreading, writing reports, speeches and marketing, internet material			
	Maintain accurate databases, mailing lists; attention to detail			
	Creative problem-solver and diplomatic team player Airline-trained Customer Service			

Rab		416-648-0590	r.makki@btinternet.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Broadcast Sales - Group Head - Channel 4 TV - UK	I have managed a large group of people; have been responsible for a portfolio of agencies spending £100m(\$180) or more in advertising revenue per year and have a wide experience of not just Advertising Sales but New Media, Sponsorship and dealing with clients directly. I have extensive experience dealing with all levels of management and enjoy being an active member of an extended team.		University of Wolverhampton - BA in Business Enterprise	
Broadcast Sales - Senior Executive - Channel 4 TV - UK			University of Portsmouth - Diploma in Business & Finance	
Broadcast Sales - Sales Executive - Channel 4 TV - UK			Cranford Collage	

John		416-564-6473	jjpahulje@aol.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Director of Purchasing - CertainTeed Gypsum	A principled and experienced business professional with a proven track record in planning and executing strategies driving multi-million dollar bottom and top line improvements. Solid balance of experience in purchasing, marketing, negotiating favourable business agreements, administration and budgeting, business analysis and strategic planning. Proven ability in generating measurable results.		MBA (Marketing & Finance focus) University of Western Ontario	
Director of Business Development - Lennox Canada Inc.			BaSc (Biology) University of Toronto	
Product Manager - Westroc Inc.			PMMS Consulting - Core Essentials (purchasing), May 2004	

Eden	416-399-0065	eden.roberts@rogers.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education	
Manager, Continuous Improvement - Rogers Communications	An accomplished Project Management Professional, specializing in enhancing the customer experience by implementing process improvements. Wide breath of exposure to various functional areas; I.T., Sales, Marketing, Customer Care, Accounts Receivable, Operations and Finance. Well developed interpersonal skills with the ability to build team work through facilitative leadership style.	Project Management Professional (PMP) certification, PMI	
Manager, Business Processes - Rogers Communications		Six Sigma Black Belt certification, Six Sigma Canada	
Project Manager, Information Technology - Rogers Communications		Master's Certificate in Project Management, McMaster University	

Greg	905-526-6568	greg.brown@sympatico.ca	\$50k-\$75k
Most Recent Positions	Accomplishments	Skills/Education	
Examination Scorer - Education Quality and Accountability Office	Many of you will know me from my duties with HAPPEN. But since it's only a part time "gig", I am always looking for other income sources. In that spirit, I can offer a wide variety of other skills to interested parties. For more info on what I can offer, I invite you to visit my online resume: www.gregcbrown.com/resume.html Thanks for reading this, and let's talk soon!	Master of Library Science (University of Toronto)	
Administrative Assistant - Balboa Software		Bachelor of Arts (McGill University)	
Internet & Intranet Document Librarian - Fidelity Investments Canada Ltd		Webmaster Development	

Susan	905-829-9392	sue.sjoseph@gmail.com	Negotiable
Most Recent Positions	Accomplishments	Skills/Education	
Manager, Operations - Systems & Processes - CTC Communications Corporation	Experienced manager in a health care communications PMO role, overseeing project management, process development, and human resources functions. Recruited, trained, and managed the development and assessment of project management, editorial, and graphic design staff. An analytical thinker and problem solver with excellent organization, communication, and interpersonal skills.	Ryerson University, Bachelor of Technology	
Manager, Project Operations - CTC Communications Corporation		Sheridan College - Corporate Communications Certificate	
Project Manager - CTC Communications Corporation		CCPE Accreditation Course	

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David		905.517.7623	davide@cogeco.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Marketing Manager, Farm and Forestry Products - Bridgestone Firestone	*Awarded Bridgestone Firestone President's Outstanding Achievement Award in 2004 and 2006 for consistent strategic and profitable leadership		BA Business	
Marketing Manager, Farm and Forestry Products - Bridgestone Firestone	*Developed new business division growing and sustaining industry dominant market share >36%		Integrity with a focus on understanding and valuing people and delivering on commitments	
Commercial Product Manager - Bridgestone Firestone	*Consistent superior performances resulted in offers to assume Company's N. American top marketing position in USA			
	*Exceeded 2008 \$5M profit expectation by \$1.5M			

Randy		647-998-7446	randy_smook@rogers.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Managing Partner - Vana Consulting Group Inc.	- Accomplished ERP Consulting Specialist and Project Leader.		PMP (Expected completion date March 2010)	
Project Manager/Sr. Consultant - Oracle/PeopleSoft	- Specializing in (HRMS) Human Resource Management Systems, Project Management, Business Analysis, Change Management, Instructional Design and Facilitation.		CHRP - Certified Human Resource Professional (1992)	
Managing Consultant - IBM Canada	- Over 17 years of implementation and consulting experience.		CHRM - Seneca College (1992)	
	- Global work experience in 5 continents (Eurasia, Asia, Europe, Australia, North America)			

Sandra		(416)255-7723	sm.nottegar@sympatico.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Application Specialist - Gennum Corp., Burlington, ON	Technical Writer Created documentation: data sheets, product briefs, user guides, etc., in multiple electronic formats for semiconductor companies.		B.Eng. in Ceramic Engineering - McMaster University	
Senior Communication Technologist - PixelWorks Corp., Richmond Hill, ON	Created corporate templates & worked with information architecture.		B.Ed. in Int/Sr. Physics/Math - Queen's University	
HW Product Qualification Technologist & SW Tester - ATI Technologies Inc. (now AMD)	I enjoy working with new technologies in the scientific / engineering industries, with a wish to make the transition to green and sustainable industries.		Computer Programming & Systems Analysis Diploma - The Institute for Computer Studies, Toronto	

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Renny		647-284-4153	renny@schweiger.ca	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
Quality Coordinator - Hewlett-Packard	American Society for Quality Certified Quality Engineer, Implemented and managed ISO 9002-registered business, software application development, intranet publishing, project management, IT data migration project, continuous improvement, process management, business process analyst, Six Sigma projects. Looking to enter the world of manufacturing. Let me help you solve your problems!	Bachelor of Applied Science, Electrical Engineering, University of Waterloo, Ontario		
Business Analyst /IT Developer - Agilent Technologies				
Quality Rep / Project Specialist - Agilent Technologies				
Brad		905-628-5069	bmsanderson@cogeco.ca	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
Project Manager - Self Employed	An innovative and detail oriented Project Manager capable of managing multiple complex projects in an OEM environment	Project Management Institute - PMI.org		
Project Manager - Wheelabrator Group	Known for the ability to develop stakeholder relationships within the organization, customer and supplier base, and discover solutions	PMP Certification studies - in progress 2010		
Product Manager - Wheelabrator Group	Strong background in OEM Inside Sales, applications, Product Line Management, mechanical design, testing and field installation coordination	Mohawk College		
Barb		905-847-7040	bagard@look.ca	Negotiable
Most Recent Positions	Accomplishments	Skills/Education		
Manager Project/Program Planning - George Weston Limited/Loblaw Companies Limited	Successfully completed annual strategic project/ program planning; Provided consultation/ support to various levels (Business/IT/PM); Enhanced governance & PM/SDLC methodology to improve results; Managed project initiation & planning for new projects to position for success; Effectively managed client relationships (business change/risk) to enable passing audit & improving business processes; PMOs	Strategic Project/ Program Management; Business & Marketing graduate, Certified project manager (PMI), Consulting, Facilitating, Communication		
Project Manager - Symcor Inc.				
Client Relationship Manager/ Consultant - CIBC				
		Continuous Ed: Strategic Business Planning & Execution, Business Change & Risk Management, Methodology (PM & SDLC), Business Recovery,		
		IT, Retail & Supply Chain		

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Leo		905-337-8255	leopalozzi@cogeco.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Senior Mechanical Designer - Omron Dualtec Automotive Electronics	Coordinated teams to meet design and production deadlines in the automotive industry.		Bachelor of Applied Science, Mechanical Engineering - University of Toronto	
Product Design Engineer - Noma Automotive Manufacturing Co.	Successfully launched two high volume families of switch products.		P. Eng., Ontario	
Product Design Engineer - O-Two Systems International	Designed solenoid valves and sensors for use in automatic transmissions.		Project Management Certification , U. of T. ongoing	
	Designed the component layout of radio frequency interference connectors for automated manufacturing.			

Roksolana		(416) 960 - 0088	rblawacka@inter.net	\$50k-\$75k
Most Recent Positions	Accomplishments		Skills/Education	
Supervisor, Treasury - Rothmans, Benson & Hedges Inc.	Areas of Expertise:		Certified Treasury Professional (CTP)	
Senior Cash Forecasting and Treasury Specialist / Team Leader - The Canada Life Assurance Company	<ul style="list-style-type: none"> - Cash Management - Cash Flow Forecasting - Banking Relationships - Process Improvements - Working Capital Management - Treasury Management Systems - Payment Systems - Bank System Administration - Controls / Risk Management - Team Leadership - SAP / ERP Systems - Electronic Commerce / EDI 			
Manager, Banking and Cash Management - Newcourt Credit Group Inc.				

Carolyn		905-807-5420	carolyncgreco@gmail.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Instructor - University of Toronto	Business copywriter with full-page ads in Kiplinger's, Time		York University	
Executive Assistant - Multimedia Nova	Improved writing for 26:26 U of T students		University of Toronto, Woodsworth College	
Business Writer / Project Manager - EMI Network	Executive Assistant with 3+ years		University of Cincinnati	
	Specialize in analyzing, proofreading, writing reports, speeches and marketing, internet material			
	Maintain accurate databases, mailing lists; attention to detail			
	Creative problem-solver and diplomatic team player Airline-trained Customer Service			

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Rab		416-648-0590	r.makki@btinternet.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Broadcast Sales - Group Head - Channel 4 TV - UK	I have managed a large group of people; have been responsible for a portfolio of agencies spending £100m(\$180) or more in advertising revenue per year and have a wide experience of not just Advertising Sales but New Media, Sponsorship and dealing with clients directly. I have extensive experience dealing with all levels of management and enjoy being an active member of an extended team.		University of Wolverhampton - BA in Business Enterprise	
Broadcast Sales - Senior Executive - Channel 4 TV - UK			University of Portsmouth - Diploma in Business & Finance	
Broadcast Sales - Sales Executive - Channel 4 TV - UK			Cranford Collage	

Penny		905-599-6400	reid.penny@gmail.com	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Marketing Consultant, Corporate Marketing - BMO Financial Group	<p>SEASONED MARKETING PROFESSIONAL</p> <p>Strong strategic planning capabilities in marketing, branding, product management, internal communications</p> <p>Successfully managed large scale marketing programs from concept through to implementation</p> <p>Leads by example, supporting individuals and teams to pursue challenges and strive for excellence</p> <p>Highly effective project management skills</p>		Relationship builder, problem solver, excels at leading multi-team large scale initiatives	
Director Marketing & Client Strategy, Private Client Group - BMO Financial Group			Creative, dynamic communicator - able to influence outcomes	
Director North American Marketing, Private Client Group - BMO Financial Group			Canada and U.S. financial services experience	

Richard J.		905-275-8398 /416-457-8949	rjp442@yahoo.ca	Negotiable
Most Recent Positions	Accomplishments		Skills/Education	
Associate Partner - IBM Corporation	<p>-Visionary and strategic leader with the unique combination of a CA and a MBA in Marketing and high performance experience/results in Sales, Management, Marketing, Strategy, Operations and Finance.</p> <p>-Excels at developing business, relationships and building/mentoring high performance teams.</p> <p>-Strong negotiator adept with large, complex deals</p> <p>-Global strategy, sales/marketing & operations.</p>		Chartered Accountant	
Senior Account Executive - Open Text Corporation			MBA (Major in Marketing) Schulich School of Business	
Territory Sales Mgr/Tech Sales Mgr/Sr Mgr (Director) Pricing & Bus Practices(Operations) - Oracle Corporation			B Comm., Specialist in Commerce and Finance with a Major in Economics, University of Toronto	

Profile Summary

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Executive	26
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Finance	19
Human Resources	9
Information Systems	22
Management	32
Manufacturing	18
Materials Management	8
Sales and Marketing	21
Other	15